

# ACTSC<sub>432</sub> — Loss Models II

CLASSNOTES FOR SPRING 2019

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# Table of Contents

|                                                                                 |           |
|---------------------------------------------------------------------------------|-----------|
| <i>Table of Contents</i>                                                        | 2         |
| <i>List of Definitions</i>                                                      | 4         |
| <i>List of Theorems</i>                                                         | 5         |
| <i>List of Procedures</i>                                                       | 6         |
| Preface                                                                         | 7         |
| <br>                                                                            |           |
| <b>I Pre-requisite Review</b>                                                   |           |
| <b>1 Introduction and Review of Probability</b>                                 | <b>11</b> |
| 1.1 Introduction to Credibility Theory . . . . .                                | 11        |
| 1.2 Review of Probability . . . . .                                             | 13        |
| <b>2 Review of Statistics</b>                                                   | <b>15</b> |
| 2.1 Unbiased Estimation . . . . .                                               | 15        |
| 2.2 Mean Squared Error . . . . .                                                | 20        |
| 2.3 Maximum Likelihood Estimation . . . . .                                     | 21        |
| 2.4 Bayesian Estimation . . . . .                                               | 23        |
| 2.4.1 Conjugate Prior Distributions and the Linear Exponential Family . . . . . | 25        |
| <br>                                                                            |           |
| <b>II Credibility Theory</b>                                                    |           |
| <b>3 Limited Fluctuation Credibility Theory</b>                                 | <b>31</b> |
| 3.1 Limited Fluctuation Credibility . . . . .                                   | 31        |

|                                               |                                                                      |           |
|-----------------------------------------------|----------------------------------------------------------------------|-----------|
| 3.2                                           | Full Credibility . . . . .                                           | 32        |
| 3.3                                           | Partial Credibility . . . . .                                        | 37        |
| 3.4                                           | Problems with Limited Fluctuation Credibility . . . . .              | 40        |
| <b>4</b>                                      | <b>Greatest Accuracy Credibility</b>                                 | <b>41</b> |
| 4.1                                           | The Bayesian Methodology . . . . .                                   | 42        |
| 4.2                                           | The Credibility Premium . . . . .                                    | 45        |
| 4.3                                           | The Bühlmann Model . . . . .                                         | 50        |
| 4.4                                           | Bühlmann-Straub Model . . . . .                                      | 57        |
| 4.5                                           | Exact Credibility . . . . .                                          | 64        |
| <b>5</b>                                      | <b>Empirical Bayes Parameter Estimation</b>                          | <b>67</b> |
| 5.1                                           | Introduction . . . . .                                               | 67        |
| 5.2                                           | Non-Parametric Estimation . . . . .                                  | 69        |
| 5.3                                           | Semi-Parametric Estimation . . . . .                                 | 77        |
| 5.4                                           | Parametric Estimation . . . . .                                      | 80        |
| <br><b>III Parametric Statistical Methods</b> |                                                                      |           |
| <b>6</b>                                      | <b>Parameter Estimation for Loss Models – Frequency Models</b>       | <b>87</b> |
| 6.1                                           | Review of Policy Adjustments for Severity Models . . . . .           | 87        |
| 6.2                                           | MLE for Parameters of Frequency Distribution . . . . .               | 89        |
| 6.3                                           | Moment Estimation for Parameters of Frequency Distribution . . . . . | 92        |
| 6.3.1                                         | Moment Estimation for $(a, b, 0)$ Class . . . . .                    | 93        |
| <b>Bibliography</b>                           |                                                                      | <b>97</b> |
| <b>Index</b>                                  |                                                                      | <b>98</b> |

# List of Definitions

|    |                                                                             |    |
|----|-----------------------------------------------------------------------------|----|
| 1  | Definition (Estimate)                                                       | 15 |
| 2  | Definition (Estimator)                                                      | 15 |
| 3  | Definition (Biased and Unbiased Estimator)                                  | 16 |
| 4  | Definition (Sample Variance)                                                | 18 |
| 5  | Definition (Mean Squared Error)                                             | 20 |
| 6  | Definition (Likelihood Function)                                            | 21 |
| 7  | Definition (Maximum Likelihood Estimation)                                  | 21 |
| 8  | Definition (Log-likelihood Function)                                        | 21 |
| 9  | Definition (Prior Distribution)                                             | 23 |
| 10 | Definition (Joint Distribution)                                             | 24 |
| 11 | Definition (Marginal Distribution)                                          | 24 |
| 12 | Definition (Posterior Distribution)                                         | 24 |
| 13 | Definition (Posterior Mean)                                                 | 25 |
| 14 | Definition (Bayes Estimator)                                                | 25 |
| 15 | Definition (Conjugate Prior Distribution)                                   | 26 |
| 16 | Definition (Linear Exponential Family)                                      | 26 |
| 17 | Definition (Predictive Distribution)                                        | 42 |
| 18 | Definition (Individual Premium)                                             | 43 |
| 19 | Definition (Pure Premium)                                                   | 43 |
| 20 | Definition (Bayesian Premium)                                               | 43 |
| 21 | Definition (Estimator for the Credibility Premium)                          | 47 |
| 22 | Definition (The Bühlmann Model)                                             | 50 |
| 23 | Definition (Exact Credibility)                                              | 64 |
| 24 | Definition (General Model Setting for Empirical Bayes Parameter Estimation) | 68 |
| 25 | Definition (Total Loss of All Groups)                                       | 74 |
| 26 | Definition (Total Premium of All Groups)                                    | 74 |
| 27 | Definition (Zero-Modified Distribution)                                     | 94 |

# List of Theorems

|    |                                                                                             |    |
|----|---------------------------------------------------------------------------------------------|----|
| 1  | 💧 Proposition (Sample Mean as the Unbiased Estimator of the Mean) . . . . .                 | 18 |
| 2  | 💧 Proposition (Sample Variance as the Unbiased Estimator of the Variance) . . . . .         | 18 |
| 3  | 💧 Proposition (Formula for the Posterior Distribution) . . . . .                            | 25 |
| 4  | ☕ Theorem (Conjugate Prior Distributions of Linear Exponential Distributions) . . . . .     | 27 |
| 5  | 💧 Proposition (Formula for Predictive Distribution) . . . . .                               | 42 |
| 6  | ☕ Theorem (General Model for Credibility Premium) . . . . .                                 | 45 |
| 7  | 👉 Corollary ( $\hat{P}$ as Best Linear Estimator) . . . . .                                 | 47 |
| 8  | ☕ Theorem (Theorem 1) . . . . .                                                             | 48 |
| 9  | ☕ Theorem (Bühlmann Credibility Premium) . . . . .                                          | 52 |
| 10 | ☕ Theorem (Bühlmann-Straub Model) . . . . .                                                 | 58 |
| 11 | ☕ Theorem (Bühlmann-Straub Credibility Premium) . . . . .                                   | 59 |
| 12 | 💧 Proposition (Exact Credibility when Observations Belong to the Linear Exponential Family) | 64 |
| 13 | 🌲 Lemma (Weaker Version of Sample Mean and Variance) . . . . .                              | 69 |
| 14 | 💧 Proposition (Non-Parametric Estimation for Bühlmann Model) . . . . .                      | 70 |
| 15 | 💧 Proposition (Non-Parametric Estimation for Bühlmann-Straub Model) . . . . .               | 73 |
| 16 | 💧 Proposition (Credibility Weighted Average) . . . . .                                      | 74 |
| 17 | 💧 Proposition (PGF of Number of Payments) . . . . .                                         | 88 |
| 18 | 💧 Proposition (First and Second Moments of $(a, b, 0)$ Class) . . . . .                     | 94 |
| 19 | 💧 Proposition (An Estimation for $p_0^M$ in a Zero-Modified Distribution) . . . . .         | 95 |

# List of Procedures

|                                                                                         |    |
|-----------------------------------------------------------------------------------------|----|
| ⌘ (Condition for Full Credibility) . . . . .                                            | 33 |
| ⌘ (Finding the Bayesian Premium) . . . . .                                              | 43 |
| ⌘ (Finding Bühlmann Credibility Premium) . . . . .                                      | 52 |
| ⌘ (Finding the Bühlmann Straub Credibility Premium) . . . . .                           | 61 |
| ⌘ (Finding an Estimated Bühlmann Premium) . . . . .                                     | 71 |
| ⌘ (Finding an Estimated Bühlmann-Straub Premium) . . . . .                              | 74 |
| ⌘ (Relationship between Structural Parameters in Semi-Parameteric Estimation) . . . . . | 77 |
| ⌘ (Parametric Estimation of Structural Parameters) . . . . .                            | 80 |
| ⌘ (MLE for Frequency Distribution Parameters) . . . . .                                 | 89 |
| ⌘ (Moment Estimation) . . . . .                                                         | 92 |

## Preface

For this set of notes, I shall follow the format of which the course is presented, by breaking contents into modules instead of lectures. Also, I will be relying on the standard textbook for this topic, namely Klugman et al. 2012.

---

### Warning

*My notes have stopped halfway through the intended course, because I decided to drop the course. It was clear that the professor wanted students to know almost from the get-go on how to use these concepts on a level much more advanced than what is expected of a learner, and it was not beneficial continuing the course for me.*

---





## Part I

# Pre-requisite Review



# 1 Introduction and Review of Probability

We shall first take an overview of what this course is about, and we will review on some of the relevant notions from earlier courses.

## 1.1 Introduction to Credibility Theory

**Credibility Theory** is a form of statistical inference that

- uses newly observed past events; to
- more accurately re-forecasts uncertain future events.

From Klugman et al. 2012,

*It is a **set of quantitative tools** that allows an insurer to perform prospective **experience rating** (adjust future premiums based on past experience) on a risk or group of risks. If the experience of a policyholder is consistently better than that assumed in the underlying manual rate (also called a **pure premium**), then the policyholder may demand a rate reduction.*

That's all fancy mumbo-jumbo so let's go through an example that will hopefully enlighten us.

### Example 1.1.1 (Enlightening Example to Credibility Theory)

Suppose automobile insurance policies are classified according to the following factors:

- number of drivers;

- gender of each driver;
- number of vehicles; and
- brand, model, production year, and approximate mileage driver per year.

Policies with identical characteristics are assumed to belong to the same **rating class**, which represents a group of individuals with similar risks.

Suppose there are 2 policies in the same rating class. Both policies are charged with a so-called **manual premium** of \$1,500 per year. This is the premium specified in the insurance manual for a policy with similar characteristics.

Let's say that after 3 years, we obtain the following data: We want

|        | Policy 1 | Policy 2 |
|--------|----------|----------|
| Year 1 | 0        | 500      |
| Year 2 | 200      | 4000     |
| Year 3 | 0        | 2500     |

Table 1.1: Newly acquired past history for finding 'credibility'

to find out what's a good premium to charge to each policy for Year 4.

#### Remark 1.1.1

*The shall leave the following as remarks.*

- *How is the policyholder's own experience account for? This is a key question that will be addressed in this course.*
- *Risks in a given rating class are **not perfectly identical** (i.e., no rating system is perfect)*
- *One may refine the rating system by incorporating more factors but it is time-consuming (and no system is perfect).*

Thus, credibility theory is designed such that it

- accounts for heterogeneity within a given rating lass; and
- provides a theoretical justification to charge a premium that reflects to the policyholder's own experience.

## 1.2 Review of Probability

You are expected to be familiar with the following concepts:

- Joint and Marginal Distribution
- Conditional Distribution
- Mixture Distributions (see also ACTSC431)
  - $n$ -point Mixture
- Conditional Expectation

Some examples or more detailed review will be added for each topic if I come to work through them in detail.



## 2 Review of Statistics

In this chapter, we will review the following notions:

- Unbiased estimation
- Maximum likelihood estimation
- Bayesian estimation ★

### 2.1 Unbiased Estimation

Suppose we are given a **parametric model**<sup>1</sup> of  $X$ , i.e. the distribution of  $X \mid \Theta = \theta$  is known but  $\theta$  is unknown. Furthermore, we have a **random sample** of  $X$ , i.e. we have  $\{X_i\}_{i=1}^n$  is an independent and identically distributed (iid) sequence of random variables (rv) such that  $X_i \sim X$ .

<sup>1</sup> See ACTSC431.

---

#### Definition 1 (Estimate)

An *estimate* is a specific value that is obtained when applying an estimation procedure to a set of numbers, and in our case, rvs. We usually denote an estimate by a hat  $\hat{\cdot}$ .

---

#### Definition 2 (Estimator)

An *estimator* is a rule or formula that produces an *estimate*. We usually denote an estimator by  $\tilde{\cdot}$ .

---

---

**Note 2.1.1**

An estimate is a number or a function, while an estimator is a random variable or a random function.

**Remark 2.1.1**

In this course, we will not make a difference between the estimator and the estimate, and will use only  $\hat{\theta}$ .

**Definition 3 (Biased and Unbiased Estimator)**

We say that an estimator,  $\hat{\theta}$ , is **unbiased** if

$$E[\hat{\theta} | \theta] = \theta$$

for all  $\theta$ . We say that an estimator is **biased** if it is not unbiased, and we define the **bias** as

$$\text{bias}_{\hat{\theta}}(\theta) = E[\hat{\theta} | \theta] - \theta.$$

Let's have ourselves a silly example.

**Example 2.1.1**

Let  $(X_1, \dots, X_n)$  be a random sample of  $\text{Exp}(\beta)$ . The **sample mean**

$$\bar{X} = \frac{1}{n} \sum_{i=1}^n X_i,$$

is an unbiased estimator for the mean  $\beta$ ; observe that by the **linearity of the expectation**, we have

$$E[\bar{X}] = E\left[\frac{1}{n} \sum_{i=1}^n X_i\right] = \frac{1}{n} \sum_{i=1}^n E[X_i] = \frac{1}{n}(n\beta) = \beta.$$

**Example 2.1.2**

Let  $\{X_i\}_{i=1}^n$  be a random sample of  $X \sim \text{Unif}(0, \theta)$ . Let us construct two unbiased estimators for  $\theta$  using



1. the sample mean  $\bar{X}$ ; and
2. order statistics  $X_{(n)} := \max_{1 \leq i \leq n} \{X_i\}$ .

 **Solution**

1. Observe that

$$E[\bar{X}] = E\left[\frac{1}{n} \sum_{i=1}^n X_i\right] = \frac{1}{n} \sum_{i=1}^n E[X_i] = \frac{1}{n} \cdot n \left(\frac{\theta}{2}\right) = \frac{\theta}{2}.$$

This tells us that if we picked  $\hat{\theta} = 2\bar{X}$ , then we would end up with

$$E[2\bar{X}] = \theta.$$

Thus  $2\bar{X}$  is an unbiased estimator of  $\theta$ .

2. Using the **Darth Vader rule**<sup>2</sup>, since the  $X_i$ 's form a random sample of  $X$ , and the bounds for each  $X_i$  is 0 and  $\theta$ , we have that

$$\begin{aligned} E[X_{(n)}] &= \int_0^{\infty} \bar{F}_{X_{(n)}}(x) dx \\ &= \int_0^{\infty} (1 - P(\max\{X_1, X_2, \dots, X_n\} \leq x)) dx \\ &= \int_0^{\infty} (1 - P(X_1 \leq x)P(X_2 \leq x) \dots P(X_n \leq x)) dx \\ &= \int_0^{\theta} \left(1 - \left(\frac{x}{\theta}\right)^n\right) dx \\ &= \theta - \frac{1}{n+1} \left(\frac{x^{n+1}}{\theta^n}\right) \Big|_{x=0}^{x=\theta} = \frac{n}{n+1}\theta, \end{aligned}$$

where we note that we can change the bounds as such since  $X \sim \text{Unif}(0, \theta)$  implies that

$$P(X \leq \theta) = \begin{cases} \frac{x}{\theta} & 0 \leq x \leq \theta \\ 1 & x > \theta \end{cases}.$$

Thus, to get an unbiased estimator for  $\theta$ , we simply need to consider

$$\hat{\theta} = \frac{n+1}{n} X_{(n)},$$

which then

$$E\left[\frac{n+1}{n} X_{(n)}\right] = \theta. \quad \odot$$

<sup>2</sup> The **Darth Vader rule** is given as: if  $X$  is a **non-negative** rv, then

$$E[X] = \int_0^{\infty} \bar{F}_X(x) dx,$$

where  $\bar{F}_X$  is the survival function of  $X$ .

---

**💧 Proposition 1 (Sample Mean as the Unbiased Estimator of the Mean)**

Let  $\{X_i\}_{i=1}^n$  be a random sample of  $X$  which has mean  $\mu$ . Then  $\bar{X}$  is an unbiased estimator of  $\mu$ .

---

**✎ Proof**

We have that

$$E[\bar{X}] = \frac{1}{n} \sum_{i=1}^n E[X_i] = \frac{1}{n} (n\mu) = \mu. \quad \square$$


---

**📖 Definition 4 (Sample Variance)**

Let  $\{X_i\}_{i=1}^n$  be a random sample of  $X$  which has mean  $\mu$  and variance  $\sigma^2$ . We define the *sample variance* as

$$\hat{\sigma}^2 := \frac{1}{n-1} \sum_{i=1}^n (X_i - \bar{X})^2.$$


---

**💧 Proposition 2 (Sample Variance as the Unbiased Estimator of the Variance)**

Let  $\{X_i\}_{i=1}^n$  be a random sample of  $X$  which has mean  $\mu$  and variance  $\sigma^2$ . Then the sample variance  $\hat{\sigma}^2$  is an unbiased estimator of  $\sigma^2$ .

---

**✎ Proof**

First, note that

$$\begin{aligned} \text{Var}(\bar{X}) &= \text{Var}\left(\frac{1}{n} \sum_{i=1}^n X_i\right) \\ &= \frac{1}{n^2} n \text{Var}(X_i) \\ &= \frac{1}{n} \sigma^2. \end{aligned}$$

Thus

$$\begin{aligned}
 E \left[ \sum_{i=1}^n (X_i - \bar{X})^2 \right] &= E \left[ \sum_{i=1}^n (X_i - \mu + \mu - \bar{X})^2 \right] \\
 &= \sum_{i=1}^n E \left[ (X_i - \mu)^2 \right] + \sum_{i=1}^n E \left[ (\mu - \bar{X})^2 \right] \\
 &\quad + 2E \left[ \sum_{i=1}^n (X_i - \mu)(\mu - \bar{X}) \right] \\
 &= n\sigma^2 + n \operatorname{Var}(\bar{X}) \quad 3 + 2nE[(\bar{X} - \mu)(\mu - \bar{X})] \quad 4 \\
 &= n\sigma^2 - n \operatorname{Var}(\bar{X}) \\
 &= n\sigma^2 - n \left( \frac{1}{n} \sigma^2 \right) \\
 &= (n-1)\sigma^2.
 \end{aligned}$$

It follows that

$$E \left[ \frac{1}{n-1} \sum_{i=1}^n (X_i - \bar{X})^2 \right] = \sigma^2. \quad \square$$

---

### Remark 2.1.2

In general, unbiasedness is **not preserved** under parameter transformations.

E.g.,  $\frac{1}{\bar{X}}$  is generally not unbiased for  $\mu$ , where  $\mu$  is the mean of  $\bar{X}$ . 


Some unbiased estimators can also be unreasonable.

### Example 2.1.3


Consider  $X \sim \operatorname{Poi}(\lambda)$ , where  $\lambda > 0$ . Note that

$$E[(-1)^X] = e^{\lambda(-1-1)} = e^{-2\lambda}$$

by the **probability generating function** method, and we see that  $(-1)^X$  is an unbiased estimator of  $e^{-2\lambda}$ . However, we see that  $(-1)^x$  only takes on values  $\pm 1$ , which is nowhere close to  $e^{-2\lambda}$ .

Intuitively,  $e^{-2\bar{X}}$  would be a “better” estimator despite the fact that it is biased. 

<sup>3</sup> This relies on the fact that  $\bar{X}$  is the unbiased estimator for  $\mu$  (cf.

 Proposition 1). We then use the definition of the variance to achieve this.

<sup>4</sup> We used the fact that

$$\sum_{i=1}^n (X_i - \mu) = \sum_{i=1}^n X_i - n\mu = n\bar{X} - n\mu.$$

Also, note that

$$\operatorname{Var}(\bar{X}) = E[(\bar{X} - \mu)^2].$$

Despite shortcomings like the above, unbiasedness is generally a good property for an estimator to have.


## 2.2 Mean Squared Error

### Definition 5 (Mean Squared Error)

Suppose  $\hat{\theta}$  is an estimator for the parameter  $\theta$ . The *mean squared error (MSE)* of  $\hat{\theta}$  is defined as

$$\text{MSE}_{\hat{\theta}}(\theta) := E[(\hat{\theta} - \theta)^2] = \text{Var}(\hat{\theta}) + \text{bias}_{\hat{\theta}}(\theta)^2.$$

### Proof

It is not immediately clear how the two expressions are the same. We shall prove it here. First, note that  $\text{bias}_{\hat{\theta}}(\theta) = E[\hat{\theta}] - \theta$  is a real value. Using a similar idea as in  Proposition 2, we see that

$$\begin{aligned} E[(\hat{\theta} - \theta)^2] &= E[(\hat{\theta} - E[\hat{\theta}] + E[\hat{\theta}] - \theta)^2] \\ &= E[(\hat{\theta} - E[\hat{\theta}])^2] + E[(E[\hat{\theta}] - \theta)^2] \\ &\quad + 2E[(\hat{\theta} - E[\hat{\theta}])(E[\hat{\theta}] - \theta)] \\ &= \text{Var}(\hat{\theta}) + \text{bias}_{\hat{\theta}}(\theta)^2 \\ &\quad + 2 \text{bias}_{\hat{\theta}}(\theta) \overbrace{E[\hat{\theta} - E[\hat{\theta}]]}^0 \\ &= \text{Var}(\hat{\theta}) + \text{bias}_{\hat{\theta}}(\theta)^2. \quad \square \end{aligned}$$

### Note 2.2.1

The MSE is a measure to evaluate the *quality of estimators*. The smaller the MSE, the better the estimator.

## 2.3 Maximum Likelihood Estimation

### Definition 6 (Likelihood Function)

Let  $\{X_i\}_{i=1}^n$  be a random sample of  $X$  with density  $f(x; \theta)$ , where  $\theta$  is possibly a vector of parameters. The **likelihood function** for  $\theta$  is defined as

$$L(\theta) = \prod_{i=1}^n f(X_i; \theta).$$

### Definition 7 (Maximum Likelihood Estimation)

The **maximum likelihood estimation (MLE)** of  $\hat{\theta}$  of  $\theta$  is an approach that maximizes  $L(\hat{\theta})$ .

#### Note 2.3.1

Heuristically, under the MLE,  $\hat{\theta}$  is the **most likely parameter** for the sample  $(X_1, \dots, X_n)$  to be realized.

Sometimes, the likelihood function is difficult to work with. Fortunately, since  $\ln x$  is an increasing bijective function that preserves monotonicity, we can make use of this property to ensure maximality.

### Definition 8 (Log-likelihood Function)


The **log-likelihood function** is defined as

$$l(\theta) = \sum_{i=1}^n \ln(f(X_i; \theta)).$$

#### Example 2.3.1

Let  $\{X_i\}_{i=1}^n$  be a random sample for  $N(\mu, v)$ . Find the MLE for  $\mu, v$ .



 Solution

First, we shall work on getting an MLE for  $\mu$ . The likelihood function here is

$$\begin{aligned} L(\mu) &= \prod_{i=1}^n f(X_i; \mu) \\ &= \prod_{i=1}^n \frac{1}{\sqrt{2\pi\sigma^2}} e^{-\frac{(X_i - \mu)^2}{2\sigma^2}} \\ &\propto \exp \left\{ -\frac{1}{2\sigma^2} \sum_{i=1}^n (X_i - \mu)^2 \right\}. \end{aligned}$$

Evaluating the derivative and equating it to 0 would be fruitless, since this is an exponentiation. Thus we appeal to the log-likelihood, which is

$$l(\mu) \propto \sum_{i=1}^n (X_i - \mu)^2.$$

The derivative log-likelihood is thus

$$\frac{dl}{d\mu} \propto -2 \sum_{i=1}^n (X_i - \mu).$$

Equating the above to 0, we get

$$\hat{\mu} = \bar{X}.$$

Now for an MLE of  $\sigma^2$ . For sanity, let us denote  $\tau = \sigma^2$ . Then the likelihood function, focusing on  $\tau$ , is

$$\begin{aligned} L(\tau) &= \prod_{i=1}^n \frac{1}{\sqrt{2\pi\tau}} e^{-\frac{(X_i - \mu)^2}{2\tau}} \\ &\propto \tau^{-\frac{n}{2}} e^{-\frac{1}{2\tau} \sum_{i=1}^n (X_i - \mu)^2}. \end{aligned}$$

Again, the likelihood involves an exponentiation, so we appeal to the log-likelihood, which is

$$l(\tau) \propto -\frac{n}{2} \ln \tau - \frac{1}{2\tau} \sum_{i=1}^n (X_i - \mu)^2.$$

The derivative of the log-likelihood is

$$\frac{dl}{d\tau} = -\frac{n}{2\tau} + \frac{1}{2\tau^2} \sum_{i=1}^n (X_i - \mu)^2.$$

Equating the above to 0, we get

$$n = \frac{1}{\hat{\tau}} \sum_{i=1}^n (X_i - \hat{\mu})^2,$$

and so

$$\hat{\sigma}^2 = \hat{\tau} = \frac{1}{n} \sum_{i=1}^n (X_i - \bar{X})^2 \quad \odot$$

## 2.4 Bayesian Estimation

From Klugman et al. 2012,

*The Bayesian approach assumes that only the data actually observed are relevant and it is the population distribution that is variable.*

### Definition 9 (Prior Distribution)

The **prior distribution** is a probability distribution over the space of possible parameter values. It is denoted  $\pi(\theta)$  and represents our opinion concerning the relative chances that various values of  $\theta$  are the true value of the parameter.

### Note 2.4.1

- The parameter  $\theta$  may be scalar or vector valued.
- Determining the prior distribution has always been one of the barriers to the widespread acceptance of the Bayesian methods, since it is almost certainly the case that your experience has provided you with some insight about possible parameter values before the first data point has been observed.

We shall use the following concepts from multivariate statistics to obtain the following definitions.

---

**Definition 10 (Joint Distribution)**

Let  $\{X_i\}_{i=1}^n$  be a random sample of the rv  $X$ , and  $\Theta$  another rv that is independent of the  $X_i$ 's <sup>5</sup>, with pdf  $\pi$ . Let  $\vec{X} = (X_1, X_2, \dots, X_n)$ . Then the **joint distribution** of  $\vec{X}$  and  $\Theta$  is defined as

$$f_{\vec{X}, \Theta}(\vec{x}, \theta) = f_{\vec{X} | \Theta}(\vec{x} | \theta) \pi(\theta).$$

<sup>5</sup> Note that  $\Theta$  does not necessarily have a similar distribution to  $X$ .

---

**Definition 11 (Marginal Distribution)**

Let  $\{X_i\}_{i=1}^n$  be a random sample of the rv  $X$ , and  $\Theta$  another rv that is independent of the  $X_i$ 's <sup>6</sup>, with pdf  $\pi$ . Let  $\vec{X} = (X_1, X_2, \dots, X_n)$ . Then the **marginal distribution** of  $\vec{X}$  is defined as

$$f_{\vec{X}}(\vec{x}) = \int f_{\vec{X} | \Theta}(\vec{x} | \theta) \pi(\theta) d\theta.$$

<sup>6</sup> Note that  $\Theta$  does not necessarily have a similar distribution to  $X$ .

Once we have obtained data, we can look back at our prior distribution and “update” it to...

---


**Definition 12 (Posterior Distribution)**

Let  $\{X_i\}_{i=1}^n$  be a random sample of the rv  $X$ , and  $\Theta$  another rv that is independent of the  $X_i$ 's <sup>7</sup>, with pdf  $\pi$ . The **posterior distribution**, denoted by  $\pi_{\Theta | \vec{X}}(\theta | \vec{x})$ , is the conditional probability distribution of the parameters given the observed data.

<sup>7</sup> Note that  $\Theta$  does not necessarily have a similar distribution to  $X$ .

It is easy to find out what the general formula of the posterior distribution is. One simply needs to make use of **Definition 10** and **Definition 11**. The proof of the following proposition is left as an easy brain exercise for the reader.

**Exercise 2.4.1**

Prove  Proposition 3.



---

**💧 Proposition 3 (Formula for the Posterior Distribution)**

With the assumptions in **📖 Definition 12**, we have that the posterior distribution can be computed as

$$\begin{aligned}\pi_{\Theta|\vec{X}}(\theta | \vec{x}) &= \frac{f_{\vec{X},\Theta}(\vec{x}, \theta)}{f_{\vec{X}}(\vec{x})} \\ &= \frac{\left(\prod_{i=1}^n f_{X_i|\Theta}(x_i | \theta)\right) \pi(\theta)}{\int_{\forall\theta} \left(\prod_{i=1}^n f_{X_i|\Theta}(x_i | \theta)\right) \pi(\theta) d\theta}.\end{aligned}$$


---

**📖 Definition 13 (Posterior Mean)**

The *posterior mean* is defined as the expected value of the posterior distribution.

---

**📖 Definition 14 (Bayes Estimator)**

The *Bayes estimator* of  $\Theta$  is the posterior mean of  $\Theta$ , defined as

$$\hat{\theta}_B := E[\Theta | \vec{X} = \vec{x}] = \int_{\forall\theta} \theta \cdot \pi_{\Theta|\vec{X}}(\theta | \vec{x}).$$


---

**🗨️ Note 2.4.2**

It can be shown that  $\hat{\theta}_B$  minimizes the mean square error

$$\min_{\hat{\theta}} E \left[ (\hat{\theta} - \Theta)^2 | \vec{X} = \vec{x} \right].$$


---

**2.4.1** Conjugate Prior Distributions and the Linear Exponential Family

---

**📖 Definition 15 (Conjugate Prior Distribution)**

A prior distribution is said to be a *conjugate prior distribution* for a given model if the resulting posterior distribution is from the same family as the prior, although possibly with different parameters.

8

<sup>8</sup> More examples should be added here.**Example 2.4.1**

The following are some important/prominent examples of conjugate prior distributions:

| $\pi(\theta)$ | $f(x   \theta)$ | $\pi(\theta   \bar{x})$ |
|---------------|-----------------|-------------------------|
| Gamma         | Poisson         | Gamma                   |
| Normal        | Normal          | Normal                  |
| Beta          | Binomial        | Beta                    |
| Beta          | Geometric       | Beta                    |

Table 2.1: Important/Prominent Conjugate Prior Distributions

**Definition 16 (Linear Exponential Family)**

An rv  $X$  is said to belong to the *linear exponential family* if its pdf is of the form

$$f(x, \theta) = \frac{p(x)e^{xr(\theta)}}{q(\theta)},$$

where  $p(x)$  is some function of  $x$ , and  $r(\theta), q(\theta)$  are some functions of  $\theta$ , and the support of  $f$  does not depend on  $\theta$ .


**Example 2.4.2**

Some members of the linear exponential family include

- $\text{Exp}(\theta) : f(x, \theta) = \frac{1}{\theta} e^{-\frac{x}{\theta}}$ , where  $p(x) = 1$ ,  $r(\theta) = -\frac{1}{\theta}$  and  $q(\theta) = \theta$ .
- $\text{Gam}(\alpha, \theta) : f(x, \alpha, \theta) = \frac{1}{\Gamma(\alpha)\theta^\alpha} x^{\alpha-1} e^{-\frac{x}{\theta}}$ .
- $\text{Poi}(\theta) : f(x, \theta) = \frac{\theta^x e^{-\theta}}{x!} = \frac{1}{x!} e^{x \ln \theta} e^{-\theta}$
- $\text{N}(\theta, v) : f(x, \theta, v) = \frac{1}{\sqrt{2\pi v}} e^{-\frac{(x-\theta)^2}{2v}} = \frac{(2\pi v)^{-\frac{1}{2}} e^{-\frac{x^2}{2v}} e^{x\frac{\theta}{v}}}{e^{\theta^2/2v}}$

**Note 2.4.3**

Basically, functions that belong to a linear exponential family is a linear-like function with an exponent.

 **Theorem 4 (Conjugate Prior Distributions of Linear Exponential Distributions)**

Suppose that given  $\Theta = \theta$  the rvs  $\vec{X}$  are iid with pf

$$f_{X_j|\Theta}(x_j | \theta) = \frac{p(x_j)e^{r(\theta)x_j}}{q(\theta)},$$

where  $\Theta$  has the pdf

$$\pi(\theta) = \frac{[q(\theta)]^{-k} e^{\mu k r(\theta)} r'(\theta)}{c(\mu, k)},$$

where  $\mu$  and  $k$  are parameters of the distribution and  $c(\mu, k)$  is the **normalizing constant**<sup>9</sup>. Then the posterior pf  $\pi_{\Theta|\vec{X}}(\theta | \vec{x})$  is of the same form as  $\pi(\theta)$ , i.e.  $\pi(\theta)$  is a conjugate prior distribution function.

<sup>9</sup> The normalizing constant is used to reduce any probability function to a probability density function with a total probability of 1. (Source: Wikipedia)

 **Proof**

Notice that the posterior distribution is

$$\begin{aligned} \pi(\theta | \vec{x}) &= \frac{\left( \prod_{i=1}^n f_{X_i|\Theta}(x_i | \theta) \right) \pi(\theta)}{\int_{\mathcal{V}_\theta} \left( \prod_{i=1}^n f_{X_i|\Theta}(x_i | \theta) \right) \pi(\theta) d\theta} \\ &\propto \left( \prod_{i=1}^n f_{X_i|\Theta}(x_i | \theta) \pi(\theta) \right) \\ &= \left( \prod_{i=1}^n \frac{p(x_i)e^{r(\theta)x_i}}{q(\theta)} \right) \left( \frac{[q(\theta)]^{-k} e^{\mu k r(\theta)} r'(\theta)}{c(\mu, k)} \right) \\ &\propto q(\theta)^{-(n+k)} e^{\mu k + n\bar{x}r(\theta)} r'(\theta) \\ &= q(\theta)^{-k^*} e^{\mu^* k^* r(\theta)} r'(\theta), \end{aligned}$$

where

$$k^* = k + n, \text{ and } \mu^* = \frac{\mu k + \sum x_j}{k + n} = \frac{k}{k + n} \mu + \frac{n}{k + n} \bar{x},$$

and we see that the posterior distribution has the same form as  $\pi(\theta)$ . □

**Example 2.4.3**

One non-example is mentioned in [Example 2.4.1](#): the distribution of  $X_i$  is not from the linear exponential family, but we still obtain that the posterior distribution has a similar distribution to the posterior distribution.



## Part II

# Credibility Theory



## 3 Limited Fluctuation Credibility Theory

The Limited Fluctuation Credibility Theory provides a mechanism for assigning **full** or **partial credibility** to a policyholder's experience. The difficulty with this approach is its lack of a sound underlying mathematical theory that justifies the use of these methods. Despite that fact, it is still widely used today, especially in the United States.

### 3.1 Limited Fluctuation Credibility

From Klugman et al. 2012,

*This branch of credibility theory represents the first attempt to quantify the credibility problem.*

This approach is also known as the "**American credibility**". It was first proposed by Mowbray in 1914<sup>1</sup>.

The problem can be formulated as follows. Suppose that  $\{X_i\}_{i=1}^n$  represents a policyholder's claim amounts in the past  $n$  years. Furthermore, we assume that the  $X_i$ 's have

- the same expected value, i.e.  $E[X_i] = \mu$  for some  $\mu$ ; and
- variance, i.e.  $\text{Var}(X_i) = \sigma^2$  for some  $\sigma$ .

From our revision in the last section, we know that  $\bar{X}$  is an unbiased estimator for  $\mu$ , and if the  $X_i$ 's are independent, then  $\text{Var}(\bar{X}) = \frac{\sigma^2}{n}$ .

The goal here is to figure out how much to charge for the next

<sup>1</sup> Mowbray, A. H. (1914). How extensive a payroll exposure is necessary to give a dependable pure premium? *Proceedings of the Casualty Actuarial Society*, 1:24–30

premium, i.e. determining  $E[X_{n+1}]$ . We have at least the following 3 possibilities:

- ignore past data (no credibility) and charge  $M$ , a value, called the **manual premium**<sup>2</sup>, obtained from experience on other similar but non-identical policyholders;
- ignore  $M$  and charge  $\bar{X}$  (full credibility); and a third possibility is to
- choose some combination of  $M$  and  $\bar{X}$  (partial credibility).

<sup>2</sup> This name is obtained from the fact that it usually comes from a book (manual) of premiums.

From the POV of an insurer, it seems sensible to favor  $\bar{X}$  if the experience is “stable”, i.e. there is little fluctuation, represented by a small  $\sigma^2$ . Stable values imply that  $\bar{X}$  is more reliable as a predictor. Conversely, if  $\bar{X}$  is volatile, then  $M$  would be a safer choice.

### 3.2 Full Credibility

In **full credibility** theory, there are only 2 outcomes: either we

- assign full credibility, that is to charge  $\bar{X}$ ; or
- no credibility, where we charge  $M$ .

One method to ‘quantify the stability’ of  $\bar{X}$ <sup>3</sup> is to infer that  $\bar{X}$  is stable if the difference between  $\bar{X}$  and  $\mu$  is small relative to  $\mu$  with high probability, i.e.

<sup>3</sup> This has become the standard method for ‘quantifying stability’ for  $\bar{X}$ .

$$P(|\bar{X} - \mu| \leq \varepsilon\mu) \geq p \quad (3.1)$$

for some  $\varepsilon > 0$  and  $0 < p < 1$ . We may rewrite Equation (3.1) as

$$P\left(\frac{|\bar{X} - \mu|}{\sigma/\sqrt{n}} \leq \frac{\varepsilon\mu}{\sigma/\sqrt{n}}\right) \geq p.$$

Now let  $y_p$  be defined as by

$$y_p = \text{VaR}_p\left(\frac{|\bar{X} - \mu|}{\sigma/\sqrt{n}}\right) = \inf\left\{y \in \mathbb{R} : P\left(\frac{|\bar{X} - \mu|}{\sigma/\sqrt{n}} \leq y\right) \geq p\right\}.$$

If  $\bar{X}$  is continuous, then the  $\geq$  sign above can be replaced with an “=” sign<sup>4</sup>, and  $y_p$  satisfies

<sup>4</sup> See ACTSC431.



$$P\left(\frac{|\bar{X} - \mu|}{\sigma/\sqrt{n}} \leq y_p\right) = p. \quad (3.2)$$

Then the condition for full credibility is

$$y_p \leq \frac{\varepsilon\mu}{\sigma/\sqrt{n}}.$$

Making  $n$  the subject, we have that the number of exposure required for full credibility is thus

$$n \geq \left(\frac{y_p}{\varepsilon}\right)^2 \frac{\sigma^2}{\mu^2} = \lambda_0 \frac{\sigma^2}{\mu^2}, \quad (3.3)$$

where we let  $\lambda_0 = \left(\frac{y_p}{\varepsilon}\right)^2$  for notational succinctness since it is a constant that depends only  $p$  and  $\varepsilon$ .

It is often difficult to identify a distribution for  $\bar{X}$ , of which  $y_p$  depends on. Recall the **normal approximation**, which is applicable if  $n$  is large <sup>5</sup>:

$$\frac{\bar{X} - \mu}{\sigma/\sqrt{n}} \approx Z_{0,1} \sim N(0,1)$$

Then Equation (3.2) becomes

$$\begin{aligned} p &= P(|Z| \leq y_p) = \Phi(y_p) - \Phi(-y_p) \\ &= \Phi(y_p) - 1 + \Phi(y_p) = 2\Phi(y_p) - 1. \end{aligned}$$

Thus

$$y_p \approx \Phi^{-1}\left(\frac{1+p}{2}\right).$$

### Example 3.2.1


Suppose that one has data  $\{X_i\}_{i=1}^{10}$  on the claim amounts in the last 10 periods, where

$$X_i = 0 \text{ for } i = 1, \dots, 6,$$

and

$$X_7 = 253, X_8 = 398, X_9 = 439, X_{10} = 756.$$

Determine the condition for full credibility with  $\varepsilon = 0.05$  and  $p = 0.9$ .

 **Solution**

### (Condition for Full Credibility)

1. Use the central limit theorem argument for  $y_p$ .
2. Calculate RHS of Equation (3.3).

<sup>5</sup> Is this not circular!?

We need to first determine the sample mean and sample variance, and we shall use the unbiased estimators of  $\mu$  and  $\sigma^2$  respectively: they are

$$\bar{X} = \frac{1}{10} \sum_{i=1}^{10} X_i = \frac{0 + 253 + 398 + 439 + 756}{10} = 184.6,$$

and


$$\hat{\sigma}^2 = \frac{1}{10-1} \sum_{i=1}^{10} (X_i - \bar{X})^2 = 267.89^2.$$

We also need

$$y_p = \Phi^{-1} \left( \frac{1+p}{2} \right) = \Phi^{-1}(.95) = 1.645.$$


Then we require that

$$n \geq \left( \frac{1.645}{0.05} \right)^2 \left( \frac{267.89^2}{184.6^2} \right) = 2279.5.$$

We see that the 10 observations definitely do not deserve full credibility. 

Full credibility is sometimes given on a number of claims basis (instead of on the claims amount).

### Example 3.2.2

Suppose that one has iid data  $\{N_i\}_{i=1}^n$  on the number of claims in the past  $n$  periods, with  $N_i \sim \text{Poi}(\lambda)$ . Determine the condition for full credibility in terms of the **expected total number of claims** given that  $p = 0.9$  and  $\varepsilon = 0.05$ . 

#### Solution

Since  $N_i \sim \text{Poi}(\lambda)$ , we have  $E[N_i] = \lambda = \text{Var}(N_i)$ . Furthermore,

$$y_p = \Phi^{-1}(0.95) = 1.645.$$

Now since the condition is

$$n \geq \lambda_0 \frac{\sigma^2}{\mu^2} = \frac{\lambda_0}{\lambda},$$

and we want the expected total number of claims, we focus on look-

ing at

$$n\mu = n\lambda \geq \lambda_0.$$

Observe that

$$\lambda_0 = \left( \frac{1.645}{0.05} \right)^2 = 1082.41,$$

we have that the required expected total number of claims should fulfill

$$n\lambda \geq 1082.41. \quad \odot$$

### Example 3.2.3 (Compound Poisson for Full Credibility)

Let  $\{X_i\}_{i=1}^n$  be a sequence of iid compound Poisson rvs, given by

$$X_i = \sum_{j=1}^{N_i} Y_{i,j} = \begin{cases} \sum_{j=1}^{N_i} Y_{i,j}, & N_i \geq 0 \\ 0 & N_i = 0 \end{cases},$$

where

- $\{N_i\}_{i=1}^n$  are iid with  $N_i \sim \text{Poi}(\lambda)$  for each  $i$ ; and
- $\{Y_{i,j}\}$  are also iid with mean  $\mu_Y$  and variance  $\sigma_Y^2$ .

Determine the condition for full credibility. 

#### Solution

We require the unconditional sample mean and sample variance of  $X_i$ ; they are

$$E[X_i] = E[E[X_i | N_i]] = E[N_i]E[Y_{i,j}] = \lambda\mu_Y,$$

and

$$\begin{aligned} \text{Var}(X_i) &= \text{Var}(E[X_i | N_i]) + E[\text{Var}(X_i | N_i)] \\ &= \text{Var}(N_i\mu_Y) + E[N_i\sigma_Y^2] \\ &= \mu_Y^2\lambda + \sigma_Y^2\lambda \\ &= \lambda(\mu_Y^2 + \sigma_Y^2). \end{aligned}$$

Thus, the condition for full credibility is


$$n \geq \lambda_0 \frac{\lambda(\mu_Y^2 + \sigma_Y^2)}{\lambda^2 \mu_Y^2} = \frac{\lambda_0}{\lambda} \left( 1 + \frac{\sigma_Y^2}{\mu_Y^2} \right). \quad \odot$$

To further illustrate that we can use the concept of full credibility for different things, the following example is provided.

#### Example 3.2.4

Suppose that the average claim size for a group of insureds is 1500 with a standard deviation of 7500. Furthermore, assume that claim counts have a Poisson distribution. For  $\varepsilon = 0.06$  and  $p = 0.9$ , determine the standard for full credibility based on the

1. total claim amount; and
2. total number of claims,

in terms of the expected total number of claims. 

#### Solution

1. Using the last example and letting

$$E[X_i] = \mu \text{ and } \text{Var}(X_i) = \text{Var}(X_i) = \sigma^2,$$

the standard for full credibility is

$$n \geq \frac{\lambda_0}{\lambda} \left( 1 + \frac{\sigma_Y^2}{\mu_Y^2} \right).$$

We are given that

$$\mu_Y = 1500 \text{ and } \sigma_Y^2 = 7500^2.$$

Thus

$$n \geq \frac{1.645^2}{0.06^2 \lambda} \left( 1 + \frac{7500^2}{1500^2} \right) = \frac{19543.51}{\lambda}.$$

In terms of the expected total number of claims, we have

$$n\lambda \geq 19543.51.$$

Thus the observed total number of claims of past claims must be at

least 19544 to assign full credibility.

2. Using Example 3.2.2, we have

$$n \geq \frac{\lambda_0}{\lambda} = \frac{751.67}{\lambda}.$$

Thus, in terms of the expected total number of claims, we have

$$n\lambda \geq 751.67.$$

Therefore, the observed total number of past claims must be at least 752 to assign full credibility.  $\odot$

### 3.3 Partial Credibility

If full credibility is inappropriate, then we may want to assign **partial credibility** to the past experience  $\bar{X}$  in the net premium. Without much mathematical support, it was suggested that we let the net premium be defined as a weighted average of  $\bar{X}$  and the manual premium  $M$ , i.e.

$$P = Z\bar{X} + (1 - Z)M,$$

where  $Z \in [0, 1]$  is known as the **credibility factor**<sup>6 7</sup>, which is a value that needs to be chosen.

In the actuarial literature<sup>8</sup>, there are various suggestions for determining  $Z$ . However, they are usually justified on intuition rather than theoretically sound grounds. We shall discuss one of the choices here, which is flawed, but is at least simple.

Recall that the goal of the full-credibility standard is to ensure that the difference between  $\bar{X}$  and  $\mu$  is small with high probability (cf. beginning of Section 3.2). Since  $\bar{X}$  is unbiased, to achieve this standard is basically<sup>9</sup> equivalent to controlling the variance of  $\bar{X}$ . Note that full credibility fails when

$$n < \lambda_0 \left( \frac{\sigma^2}{\mu^2} \right), \quad (3.4)$$

<sup>6</sup> It is important to note there that  $Z$  is not an rv. It is simply a pretentious choice of notation for what is to come.

<sup>7</sup> It is interesting to remark that Mowbray 1914 considered full but not partial credibility.

<sup>8</sup> Klugman, S. A., Panjer, H. H., and Willmot, G. E. (2012). *Loss Models: From Data to Decisions*. John Wiley & Sons Inc., Hoboken, New Jersey, 4th edition

<sup>9</sup> This is exactly the case if  $\bar{X}$  is normal.

and since the sample variance (which is unbiased for the variance) is

$$\text{Var}(\bar{X}) = \frac{\sigma^2}{n},$$

rearranging Equation (3.4), we have that

$$\text{Var}(\bar{X}) = \frac{\sigma^2}{n} > \frac{\mu^2}{\lambda_0}.$$

Thus, we choose  $Z$  such that it controls the variance of the credibility premium as such:

$$\begin{aligned} \frac{\mu^2}{\lambda_0} &= \text{Var}(P) = \text{Var}(Z\bar{X} + (1-Z)M) \\ &= Z^2 \text{Var}(\bar{X}) = Z^2 \cdot \frac{\sigma^2}{n}. \end{aligned}$$

Thus, since we want  $Z$  as a weighted average, we let

$$Z = \min \left\{ \frac{\mu}{\sigma} \sqrt{\frac{n}{\lambda_0}}, 1 \right\}.$$


<sup>10</sup> Note that

$$\frac{\mu}{\sigma} \sqrt{\frac{n}{\lambda_0}} = \sqrt{\frac{n}{\lambda_0 \left(\frac{\sigma^2}{\mu^2}\right)'}}$$

<sup>10</sup> Note that this choice of  $Z$  has some consistency with full credibility, since  $Z = 1$  iff  $n \geq \lambda_0 \frac{\sigma^2}{\mu^2}$ .

which is the square root of the **actual number of exposures** divided by the **number of exposures needed for full credibility**. This is also referred to as the **Square-root rule for partial credibility**.

### Example 3.3.1

Suppose that past observations of the number of claims  $\{N_i\}_{i=1}^n$  are iid and  $N_i \sim \text{Poi}(\lambda)$ . Determine the credibility factor  $Z$  based on the number of claims. 

#### Solution


Note that


$$\mu = E[N_i] = \lambda \text{ and } \sigma^2 = \text{Var}(N_i) = \lambda.$$

We have that

$$Z = \min \left\{ \frac{\mu}{\sigma} \sqrt{\frac{n}{\lambda_0}}, 1 \right\} = \min \left\{ \sqrt{\frac{n\lambda}{\lambda_0}}, 1 \right\}. \quad \odot$$

**Example 3.3.2**

Consider the setup in Example 3.2.3. Determine the credibility factor  $Z$  based on the amount of claims. 

 **Solution**

We have that

$$\mu = E[X_i] = \lambda\mu_Y \text{ and } \sigma^2 = \text{Var}(X_i) = \lambda(\mu_Y^2 + \sigma_Y^2).$$

Then since

$$\frac{\mu}{\sigma} \sqrt{\frac{n}{\lambda_0}} = \sqrt{\frac{n\lambda}{\lambda_0} \cdot \frac{\mu_Y^2}{\mu_Y^2 + \sigma_Y^2}},$$

we have that

$$Z = \min \left\{ \sqrt{\frac{n\lambda}{\lambda_0} \cdot \frac{\mu_Y^2}{\mu_Y^2 + \sigma_Y^2}}, 1 \right\} \quad \odot$$


DIFFERENT CREDIBILITY FACTORS may arise depending on the basis of which the credibility is founded upon.

**Example 3.3.3**

Consider the setup in Example 3.2.4. Further suppose that

- in the last year, this group of insureds had 600 claims and a total loss of 15600 ; and
- the prior estimate of the total loss was 16500 (this is  $M$ ).

Estimate the credibility premium for the group based on the

1. total claim amount; and
2. total number of claims. 

 **Solution**

1. We are given that  $\mu_Y = 1500$ ,  $\sigma_Y = 7500$  and  $n\lambda = 600$ . Thus

$$Z = \min \left\{ \sqrt{\frac{n\lambda}{\lambda_0} \cdot \frac{\mu_Y^2}{\mu_Y^2 + \sigma_Y^2}}, 1 \right\}$$

$$\begin{aligned}
&= \min \left\{ \sqrt{\frac{600}{\left(\frac{1.645}{0.06}\right)^2} \cdot \frac{1500^2}{1500^2 + 7500^2}}, 1 \right\} \\
&= 0.17522
\end{aligned}$$

Thus the credibility premium for the group is

$$\begin{aligned}
P &= 0.17522\bar{X} + (1 - 0.17522)M \\
&= 0.17522(15600) + (1 - 0.17522)(16500) \\
&= 16342.302
\end{aligned}$$

11

2. Based on the total number of claims, the credibility factor is

$$Z = \min \left\{ \sqrt{\frac{n\lambda}{\lambda_0}}, 1 \right\} = \min \left\{ \sqrt{\frac{600}{\left(\frac{1.645}{0.06}\right)^2}}, 1 \right\} = 0.89343.$$

Thus the credibility premium for the group is

$$P = 0.89343\bar{X} + (1 - 0.89343)M = 15696.$$



<sup>11</sup> It is important to note here that  $\bar{X} = 15600$  in this case, since this is the total loss over '1' period of time, in particular it is the total amount up to the latest time.

### 3.4 Problems with Limited Fluctuation Credibility

- There is no theoretical model for the distribution of  $X_i$ 's, and so there is no reason why

$$P = Z\bar{X} + (1 - Z)M$$

is a reasonable and more preferable to  $M$ .

- The choice of  $Z$  is rather arbitrary.
- There is no guidance to the choices of  $\varepsilon$  and  $p$ .
- The limited fluctuation approach does not examine the difference between  $\mu$  and  $M$ . Furthermore, it is usually the case that  $M$  is also an estimate, and hence unreliable in itself.



## 4 Greatest Accuracy Credibility

The **Greatest Accuracy Credibility** approach is a model-based approach to the solution of the credibility problem, which is an outgrowth of Bühlmann's classic paper in 1967<sup>1</sup>. The greater accuracy credibility is also called the **European credibility**.

<sup>1</sup> Bühlmann, H. (1967). Experience rating and credibility. *ASTIN Bulletin*, 4:199–207

In greatest accuracy credibility, we assume that all risk units in a given rating class have an **unknown risk parameter**  $\theta$  that is associated with their risk level. Since different insureds have different  $\theta$  values, risk units within a rating class are **not completely homogeneous**. This assumption allows us to quantify the differences between policyholders wrt to the risk characteristics.

---

### Note 4.0.1 (Assumptions)

*We shall also always assume that  $\theta$  exists, but we shall assume that it is not observable, and that we can never know its true value.*

*Since  $\theta$  varies by policyholder, there is a probability distribution  $\Theta$  across the rating class. We denote*

- $\pi_{\Theta}(\theta)$  as the probability distribution of  $\Theta$ ; and
- $\Pi_{\Theta}(\theta)$  as the cdf of  $\Theta$ .

*If  $\theta$  is a **scalar parameter**<sup>2</sup>, then we may interpret*

<sup>2</sup> Refer to STAT330.

$$\Pi(\theta) = P(\Theta \leq \theta)$$

*as the percentage of policyholders in the rating class with risk parameter  $\Theta$  less than or equal to  $\theta$ .*

Furthermore, if we let  $\{X_i\}_{i=1}^n$  be the past exposure units <sup>3</sup>, we will suppose that

$$\{X_i \mid \Theta = \theta\}_{i=1}^n$$

are iid, with common density function  $f_{X|\Theta}(x \mid \theta)$ .

<sup>3</sup> which is not necessarily iid

---

We want to use these assumptions to derive a rate to cover for  $X_{n+1}$ .

## 4.1 The Bayesian Methodology

### Definition 17 (Predictive Distribution)

The *predictive distribution* is the conditional probability distribution of a new observation  $y$  given the data  $\vec{x}$ . It is denoted as  $f_{Y|\vec{X}}(y \mid \vec{x})$ .

### Proposition 5 (Formula for Predictive Distribution)

Given exposure units  $\{X_i\}_{i=1}^n$ , the predictive distribution of a new observation,  $Y$ , can be computed as

$$f_{Y|\vec{X}}(y \mid \vec{x}) = \int_{\mathcal{V}_\theta} f_{Y|\Theta}(y \mid \theta) \pi_{\Theta|\vec{X}}(\theta \mid \vec{x}).$$

### Proof

By the formula for the posterior distribution, we have that

$$\begin{aligned} \pi_{\Theta|\vec{X}}(\theta \mid \vec{x}) &= \frac{f_{\Theta,\vec{X}}(\theta, \vec{x})}{f_{\vec{X}}(\vec{x})} \\ &= \frac{f_{\vec{X}|\Theta}(\vec{x} \mid \theta) \pi(\theta)}{\int_{\mathcal{V}_\theta} f_{\vec{X}|\Theta}(\vec{x} \mid \theta) \pi(\theta) d\theta}. \end{aligned}$$

Also, observe that

$$f_{Y,\vec{X}}(y, \vec{x}) = \int_{\mathcal{V}_\theta} f_{(Y,\vec{X})|\Theta}(y, \vec{x} \mid \theta) \pi(\theta) d\theta$$

$$= \int_{\forall \theta} f_{Y|\Theta}(y | \theta) f_{\vec{X}|\Theta}(\vec{x} | \theta) \pi(\theta) d\theta,$$

where the second equality follows from our assumption that the conditional observations are independent. Then

$$\begin{aligned} f_{Y|\vec{X}}(y | \vec{x}) &= \frac{f_{Y,\vec{X}}(y, \vec{x})}{f_{\vec{X}}(\vec{x})} \\ &= \frac{\int_{\forall \theta} f_{Y|\Theta}(y | \theta) f_{\vec{X}|\Theta}(\vec{x} | \theta) \pi(\theta) d\theta}{\int_{\forall \theta} f_{\vec{X}|\Theta}(\vec{x} | \theta) \pi(\theta) d\theta} \\ &= \int_{\forall \theta} f_{Y|\Theta}(y | \theta) \pi_{\Theta|\vec{X}}(\theta | \vec{x}). \quad \square \end{aligned}$$

### Definition 18 (Individual Premium)

Given the  $X_{n+1}$  exposure unit and risk  $\Theta$ , we define the *individual premium* (or *hypothetical mean*) of  $X_{n+1}$  as

$$\mu_{n+1}(\theta) = E[X_{n+1} | \Theta = \theta].$$

### Definition 19 (Pure Premium)

We define the *pure premium* (or *collective premium*) of  $X_{n+1}$  as

$$\mu_{n+1} = E[X_{n+1}].$$

### Definition 20 (Bayesian Premium)

The *Bayesian premium* of  $X_{n+1}$  is defined as

$$E[X_{n+1} | \vec{X}] = \int_{\forall \theta} \mu_{n+1}(\theta) \pi_{\Theta|\vec{X}}(\theta | \vec{x}) d\theta.$$

#### Example 4.1.1

The number of claims for a policyholder in year  $i$  is  $X_i$  for  $i = 1, 2$ .

### 🔗 (Finding the Bayesian Premium)

1. Identify  $X_i | \Theta = \theta$ .
2. Identify the prior distribution  $\Theta$ .
3. Identify the posterior distribution  $\Theta | \vec{X}$ .
4. Calculate


$$P = \int_{\forall \theta} E[X_{n+1} | \Theta = \theta] \pi_{\Theta|\vec{X}}(\theta | \vec{x}) d\theta.$$


Suppose that  $X_1 | \Theta = \theta$  and  $X_2 | \Theta = \theta$  are iid with pmf

$$P(X = 1 | \Theta = \theta) = 1 - \theta,$$

and

$$P(X = 2 | \Theta = \theta) = \theta.$$

The prior distribution is given as  $\Theta \sim \text{Beta}(2, 3)$ . Determine the Bayesian premium  $E[X_2 | X_1 = 2]$ . 

 **Solution**

**Method 1: Using predictive distribution** Observe that

$$\begin{aligned} P(X_2 = 2 | X_1 = 2) &= \int_{\forall \theta} P(X_2 = 2 | \Theta = \theta) \pi_{\Theta|X_1}(\theta | x_1) d\theta \\ &= \int_{\forall \theta} \theta \cdot \frac{f_{X_1|\Theta}(2 | \theta) \pi(\theta)}{\int_{\forall \theta} f_{X_1|\Theta}(x_1 | \theta) \pi(\theta) d\theta} d\theta \\ &= \int_{\forall \theta} \frac{\theta^2 \pi(\theta)}{E[\Theta]} d\theta \\ &= \frac{E[\Theta^2]}{E[\Theta]} = \frac{\frac{1}{5}}{\frac{2}{5}} = \frac{1}{2}. \end{aligned}$$

Thus

$$P(X_2 = 1 | X_1 = 2) = 1 - \frac{1}{2} = \frac{1}{2}.$$

Hence

$$E[X_2 | X_1 = 2] = 1 \cdot \frac{1}{2} + 2 \cdot \frac{1}{2} = \frac{3}{2}.$$

**Method 2: Using Bayesian premium formula** We have that

$$\begin{aligned} E[X_2 | X_1 = 2] &= \int_{\forall \theta} E[X_2 | \Theta = \theta] \pi_{\Theta|X_1}(\theta | 2) d\theta \\ &= \int_{\forall \theta} [1(1 - \theta) + 2\theta] \cdot \frac{P(X_1 = 2 | \Theta = \theta) \pi(\theta)}{\int_{\forall \theta} P(X_1 = 2 | \Theta = \theta) \pi(\theta) d\theta} d\theta \\ &= \int_{\forall \theta} \frac{(1 + \theta)\theta \pi(\theta)}{E[\Theta]} d\theta \\ &= \frac{E[\Theta] + E[\Theta^2]}{E[\Theta]} \\ &= \frac{\frac{2}{5} + \frac{1}{5}}{\frac{2}{5}} = \frac{3}{2}. \end{aligned} \quad \odot$$

## 4.2 The Credibility Premium

The Bayesian premium strongly depends on the assumed distribution of  $X_i \mid \Theta = \theta$  and  $\Theta$ . Furthermore, the Bayesian premium may be difficult to evaluate.

Another method to estimate  $X_{n+1}$  which we shall study is to make use of linear combinations of past observations, in particular

$$\alpha_0 + \sum_{i=1}^n \alpha_i X_i.$$

The estimates  $\hat{\alpha}_0, \dots, \hat{\alpha}_n$  are chosen to **minimize** the mean square error

$$\mathcal{Q}(\alpha_0, \dots, \alpha_n) = E \left[ \left( X_{n+1} - \left[ \alpha_0 + \sum_{i=1}^n \alpha_i X_i \right] \right)^2 \right].$$

Let us now develop the general model in calculating the credibility premium.

A hidden requirement to use credibility premium is that we require

$$E[X_j], \text{Var}(X_j), \text{Cov}(X_i, X_j) < \infty.$$

---

### Theorem 6 (General Model for Credibility Premium)

Let  $\{X_i\}_{i=1}^n$  be a sequence of past observations (rvs), and  $X_{n+1}$  the predictive rv. Then, the solution  $(\hat{\alpha}_0, \dots, \hat{\alpha}_n)$  to the system of linear equations, called the **normal equations**,

$$\begin{aligned} E[X_{n+1}] &= \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i E[X_i] \\ \text{Cov}(X_j, X_{n+1}) &= \sum_{i=1}^n \hat{\alpha}_i \text{Cov}(X_i, X_j), \quad \forall j \in \{1, \dots, n\}, \end{aligned}$$

minimizes the mean square error

$$\mathcal{Q}(\alpha_0, \dots, \alpha_n) = E \left[ \left( X_{n+1} - \left[ \alpha_0 + \sum_{i=1}^n \alpha_i X_i \right] \right)^2 \right].$$


---

### Proof

First, we take partial derivative wrt  $\alpha_0$ , and set the derivative to 0,

i.e.

$$\frac{\partial \mathcal{Q}}{\partial \alpha_0} = E \left[ -2 \left( X_{n+1} - \hat{\alpha}_0 - \sum_{i=1}^n \hat{\alpha}_i X_i \right) \right] = 0.$$

This gives us

$$E[X_{n+1}] = \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i E[X_i]. \quad (4.1)$$

Now, we take partial derivatives wrt each  $\alpha_j$ ,  $j \in \{1, \dots, n\}$ , and equate the derivatives to 0, i.e.

$$\frac{\partial \mathcal{Q}}{\partial \alpha_j} = E \left[ -2X_j \left( X_{n+1} - \hat{\alpha}_0 - \sum_{i=1}^n \hat{\alpha}_i X_i \right) \right] = 0.$$

Then we have

$$E[X_j X_{n+1}] = \hat{\alpha}_0 E[X_j] + \sum_{i=1}^n \hat{\alpha}_i E[X_i X_j]. \quad (4.2)$$

Multiplying Equation (4.1) by  $E[X_j]$ , for each  $j \in \{1, \dots, n\}$ , we get that

$$E[X_{n+1}]E[X_j] = \hat{\alpha}_0 E[X_j] + \sum_{i=1}^n \hat{\alpha}_i E[X_i]E[X_j].$$

Subtracting the above from Equation (4.2), we get

$$\text{Cov}(X_i, X_{n+1}) = \hat{\alpha}_0 E[X_j] + \sum_{i=1}^n \hat{\alpha}_i \text{Cov}(X_i, X_j),$$

for  $j \in \{1, \dots, n\}$ .

It is then clear that  $\hat{\alpha}_0, \dots, \hat{\alpha}_n$  satisfies the normal equations

$$\begin{aligned} E[X_{n+1}] &= \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i E[X_i] \\ \text{Cov}(X_j, X_{n+1}) &= \sum_{i=1}^n \hat{\alpha}_i \text{Cov}(X_i, X_j), \quad \forall j \in \{1, \dots, n\}. \quad \square \end{aligned}$$

#### “ Note 4.2.1

The equation

$$E[X_{n+1}] = \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i E[X_i]$$

is also called the *unbiased equation* because it requires that the estimate

$\hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i X_i$  be unbiased for  $E[X_{n+1}]$ .

### Definition 21 (Estimator for the Credibility Premium)

We define the estimator for the credibility premium as

$$\hat{P} := \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i X_i.$$

### Corollary 7 ( $\hat{P}$ as Best Linear Estimator)

The  $\alpha_j$ 's, for  $j \in \{0, \dots, n\}$ , also minimizes

1.

$$\mathcal{Q}_1(\alpha_0, \dots, \alpha_n) = E \left[ \left( E[X_{n+1} | \vec{X}] - \left[ \alpha_0 + \sum_{i=1}^n \alpha_i X_i \right] \right)^2 \right];$$

and


2.


$$\mathcal{Q}_2(\alpha_0, \dots, \alpha_n) = E \left[ \left( E[X_{n+1} | \Theta] - \left[ \alpha_0 + \sum_{i=1}^n \alpha_i X_i \right] \right)^2 \right].$$

We say that  $\hat{P}$  is the **Best Linear Estimator** for

- $X_{n+1}$ ;
- the Bayesian premium  $E[X_{n+1} | \vec{X}]$ ; and
- the hypothetical mean  $E[X_{n+1} | \Theta] = \mu_{n+1}(\Theta)$ .

### Exercise 4.2.1

Prove  Corollary 7 by showing that the derivative of the above equations wrt  $\alpha_0, \alpha_1, \dots, \alpha_n$  still satisfy the normal equations.

The name for  Theorem 8 is unfortunate, but I can't think of a good name for it, and it is what is used in lectures.

** Theorem 8 (Theorem 1)**

Suppose  $\{X_i\}_{i=1}^n$  is a sequence of past observations,  $X_{n+1}$  is the predictive RV, with

- $E[X_i] = \mu$  ;
- $\text{Var}(X_i) = \sigma^2$  ; and
- $\text{Cov}(X_i, X_j) = \rho\sigma^2$ ,

for  $i \neq j, i, j \in \{1, \dots, n+1\}$ , and  $\rho \in (-1, 1)$ . Then the credibility premium for  $X_{n+1}$  is

$$P = Z\bar{X} + (1 - Z)\mu,$$


where

$$Z = \frac{n\rho}{1 - \rho + n\rho},$$

and

$$\bar{X} = \frac{1}{n} \sum_{i=1}^n X_i.$$

** Proof**

By  Theorem 6, we have that

$$P = \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i X_i.$$

We shall use the normal equations to attain this, and we know that we can do quite a number of things with the given assumptions.

First,

$$\begin{aligned} \mu = E[X_{n+1}] &= \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i E[X_i] = \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i \mu \\ &= \hat{\alpha}_0 + \mu \sum_{i=1}^n \hat{\alpha}_i. \end{aligned}$$

Making  $\sum_{i=1}^n \hat{\alpha}_i$  the subject, we get

$$\sum_{i=1}^n \hat{\alpha}_i = 1 - \frac{\hat{\alpha}_0}{\mu}. \quad (4.3)$$

Next, for each  $j \in \{1, \dots, n\}$ , the equations with covariances



become

$$\begin{aligned}\rho\sigma^2 &= \text{Cov}(X_j, X_{n+1}) = \sum_{i=1}^n \hat{\alpha}_i \text{Cov}(X_i, X_j) \\ &= \sum_{\substack{i=1 \\ i \neq j}}^n \hat{\alpha}_i \rho\sigma^2 + \hat{\alpha}_j \sigma^2,\end{aligned}$$

and so dividing both sides by  $\sigma^2$  and then trying to patch that summation, we get

$$\rho = \sum_{i=1}^n \hat{\alpha}_i \rho + \hat{\alpha}_j (1 - \rho).$$

Substituting in Equation (4.3), we get

$$\rho = \left(1 - \frac{\hat{\alpha}_0}{\mu}\right) \rho + \hat{\alpha}_j (1 - \rho),$$

and making  $\hat{\alpha}_j$  the subject,

$$\hat{\alpha}_j = \frac{\hat{\alpha}_0 \rho}{\mu(1 - \rho)}.$$

We want to have a more explicit formula for  $\hat{\alpha}_0$  and  $\hat{\alpha}_j$ . Looking at Equation (4.3), we first take the sum of the  $\hat{\alpha}_i$ 's (save when  $i = 0$ ):

$$\sum_{i=1}^n \hat{\alpha}_i = \frac{n\hat{\alpha}_0 \rho}{\mu(1 - \rho)}.$$

So

$$1 - \frac{\hat{\alpha}_0}{\mu} = \frac{n\hat{\alpha}_0 \rho}{\mu(1 - \rho)},$$

and after rearrangement, we get

$$\hat{\alpha}_0 = \frac{(1 - \rho)\mu}{n\rho + 1 - \rho}.$$

Going for  $\hat{\alpha}_j$ , we get

$$\hat{\alpha}_j = \frac{\hat{\alpha}_0 \rho}{\mu(1 - \rho)} = \frac{\rho}{n\rho + 1 - \rho}.$$

Thus

$$P = \frac{(1 - \rho)\mu}{n\rho + 1 - \rho} + \sum_{i=1}^n \frac{\rho X_i}{n\rho + 1 - \rho}$$

$$= \frac{n\rho}{n\rho + 1 - \rho} \cdot \frac{1}{n} \sum_{i=1}^n X_i + \frac{1 - \rho}{n\rho + 1 - \rho} \mu,$$

where we note that

$$1 - \frac{n\rho}{n\rho + 1 - \rho} = \frac{1 - \rho}{n\rho + 1 - \rho}.$$

Thus if we let

$$Z = \frac{n\rho}{n\rho + 1 - \rho} \text{ and } \bar{X} = \frac{1}{n} \sum_{i=1}^n X_i,$$

we have that

$$P = Z\bar{X} + (1 - Z)\mu,$$

as desired. □

### 4.3 The Bühlmann Model

An example of [Theorem 8](#) is the Bühlmann model, which is one of the (if not the) simplest credibility model.

#### Definition 22 (The Bühlmann Model)

Under the *Bühlmann model*, conditional on  $\Theta$  (the risk distribution), for each policyholder, past losses  $X_1, \dots, X_n$  have the same mean and variance, and are iid conditional on  $\Theta$ . In particular, in this model, we define the *hypothetical mean* as

$$\mu(\theta) := E[X_i \mid \Theta = \theta],$$

and the *process variance* as

$$v(\theta) = \text{Var}(X_j \mid \Theta = \theta).$$

Furthermore, we also define the *structural parameters*: the *expected hypothetical mean*

$$\mu = E[\mu(\Theta)],$$

the mean of the process variance

$$v = E[v(\Theta)],$$

and the variance of the hypothetical mean

$$a = \text{Var}(\mu(\Theta)).$$

#### 🗨️ Note 4.3.1

$\mu$  is the estimate to use if we have no information about  $\theta$  (thus no info about  $\mu(\theta)$ ). In this case, we call  $\mu$  the **collective premium**.

It is not difficult to obtain the mean, variance, and covariance of  $X_j$ 's for each  $j$ . We see that the mean of  $X_j$  is

$$E[X_j] = E[E[X_j | \Theta]] = E[\mu(\Theta)] = \mu.$$

The variance of  $X_j$  is

$$\begin{aligned} \text{Var}(X_j) &= \text{Var}(E[X_j | \Theta]) + E[\text{Var}(X_j | \Theta)] \\ &= \text{Var}(\mu(\Theta)) + E[v(\Theta)] \\ &= a + v. \end{aligned}$$

The covariance of  $X_j$  with  $X_i$  is

$$\begin{aligned} \text{Cov}(X_i, X_j) &= E[X_i X_j] - E[X_i]E[X_j] \\ &= E[E[X_i X_j | \Theta]] - \mu^2 \\ &= E[E[X_i | \Theta]E[X_j | \Theta]] - \mu^2 \\ &= E[\mu(\Theta)^2] - [\mu(\Theta)]^2 \\ &= \text{Var}(\mu(\Theta)) = a. \end{aligned}$$

This is exactly what the Bühlmann model assumes. In fact, if we apply 🗨️ Theorem 8, noting that

$$\text{Var}(X_i) = \sigma^2 \text{ and } \text{Cov}(X_i, X_j) = \rho\sigma^2 \implies \rho = \frac{\text{Cov}(X_i, X_j)}{\text{Var}(X_i)},$$

we observe that

$$\mu = \mu, \sigma^2 = v + a, \rho = \frac{a}{v + a},$$

and so

$$Z = \frac{n \frac{a}{v+a}}{n \frac{a}{v+a} + 1 - \frac{a}{v+a}} = \frac{na}{na + v} = \frac{n}{n + \frac{v}{a}}.$$

The following result follows exactly from our discussion above.

---

### Theorem 9 (Bühlmann Credibility Premium)

The Bühlmann credibility premium is

$$P = Z\bar{X} + (1 - Z)\mu$$

where

$$Z = \frac{n}{n + \frac{v}{a}}$$

is called the Bühlmann credibility factor.

### (Finding Bühlmann Credibility Premium)

1. Find hypothetical mean  $\mu(\theta)$  and process variance  $v(\theta)$ .
2. Find structural parameters  $\mu, v, a$ .
3. Calculate the Bühlmann credibility factor  $Z$  (and mean loss  $\bar{X}$  if necessary).
4. Calculate the Bühlmann credibility premium  $P = Z\bar{X} + (1 - Z)\mu$ .


---


### Note 4.3.2

- The Bühlmann credibility premium is a weighted average of the sample mean  $\bar{X}$  and the collective premium  $\mu$ .
- As  $n$  increases,  $Z \rightarrow 1$ , giving more credit to  $\bar{X}$ , which is reasonable by intuition since our past data is more robust with more exposure.
- If the population is fairly homogeneous wrt the risk parameter  $\Theta$ , then (relatively speaking) the hypothetical means  $\mu(\Theta)$  do not vary greatly with  $\Theta$ , which then gives small variability. In other words,  $a$  is small relative to  $v$ , and thus  $Z$  is nudged closer to 1. This agrees with our intuition, since for a homogeneous population, the overall mean  $\mu$  is more of value in helping the prediction of next year's claims for a particular policyholder.
- If the population is heterogeneous,  $\mu(\Theta)$  is more variable, so  $a$  is large, and in turn  $Z$  is closer to 0. This agrees with intuition, since experience of other policyholders is of less value in predicting future experience of a particular policyholder as compared to past experience.

---

**Example 4.3.1 (A Poisson-Gamma Example for Bühlmann Credibility)**

Let  $\{X_i \mid \Theta = \theta\}_{i=1}^n$  with  $X_i \mid \Theta = \theta \sim \text{Poi}(\theta)$  for  $i \in \{1, \dots, n\}$ , and the prior distribution  $\Theta \sim \text{Gam}(\alpha, \beta)$ . Find both the Bühlmann credibility premium and the Bayesian premium. 

 **Solution**

**Bühlmann Credibility Premium** We observe that

$$\mu(\theta) = E[X_i \mid \Theta = \theta] = \theta,$$

and

$$v(\theta) = \text{Var}(X_i \mid \Theta = \theta) = \theta.$$

The structural parameters are

$$\mu = E[\mu(\Theta)] = E[\Theta] = \alpha\beta, \quad v = E(v(\Theta)) = E(\Theta) = \alpha\beta,$$

and

$$a = \text{Var}(\mu(\Theta)) = \text{Var}(\Theta) = \alpha\beta^2.$$

Thus the Bühlmann credibility factor is

$$Z = \frac{n}{n + \frac{v}{a}} = \frac{n}{n + \beta^{-1}}.$$

Hence the Bühlmann credibility premium is

$$\begin{aligned} P &= Z\bar{X} + (1 - Z)\mu \\ &= \frac{n}{n + \beta^{-1}}\bar{X} + \frac{\beta^{-1}}{n + \beta^{-1}}\alpha\beta \\ &= \frac{\alpha + n\bar{X}}{n + \beta^{-1}}. \end{aligned}$$

**Bayesian Premium** We are given that  $X_i \mid \Theta = \theta \sim \text{Poi}(\theta)$  and  $\Theta \sim \text{Gam}(\alpha, \beta)$ . The posterior distribution  $\Theta \mid \bar{X}$  is

$$\pi_{\theta|\bar{X}}(\theta \mid \bar{x}) \propto \left( \prod_{i=1}^n f_{X_i|\Theta}(x_i \mid \theta) \right) \pi(\theta)$$

$$\begin{aligned} &\propto \theta^{\alpha-1} e^{-\frac{\theta}{\beta}} \prod_{i=1}^n e^{-\theta x_i} \\ &= e^{-(n+\frac{1}{\beta})\theta} \theta^{n\bar{x}+\alpha-1}. \end{aligned}$$

It follows that  $\Theta \mid \bar{X} = \bar{x} \sim \text{Gam}\left(n\bar{x} + \alpha, \frac{1}{n+\frac{1}{\beta}}\right)$ . Thus the Bayesian premium is

$$\begin{aligned} &E[X_{n+1} \mid \bar{X} = \bar{x}] \\ &= \int_{\forall \theta} E[X_{n+1} \mid \Theta = \theta] \pi_{\Theta \mid \bar{X}}(\theta \mid \bar{x}) d\theta \\ &= \int_{\forall \theta} \theta \frac{1}{\theta \Gamma(n\bar{x} + \alpha)} \left(\frac{\theta}{\frac{1}{n+\frac{1}{\beta}}}\right)^{n\bar{x}+\alpha} e^{-\frac{\theta}{\frac{1}{n+\frac{1}{\beta}}}} d\theta \\ &= (n\bar{x} + \alpha) \frac{1}{n + \frac{1}{\beta}} \int_{\forall \theta} \frac{1}{\theta \Gamma(n\bar{x} + \alpha + 1)} \left(\frac{\theta}{\frac{1}{n+\frac{1}{\beta}}}\right)^{n\bar{x}+\alpha+1} e^{-\frac{\theta}{\frac{1}{n+\frac{1}{\beta}}}} d\theta \\ &= (n\bar{x} + \alpha) \frac{1}{n + \frac{1}{\beta}} \\ &= \frac{n}{n + \beta^{-1}} \bar{x} + \frac{\beta^{-1}}{n + \beta^{-1}} \alpha \beta \\ &= \frac{\alpha + n\bar{x}}{n + \beta^{-1}}. \quad \odot \end{aligned}$$

---

### “ Note 4.3.3

We notice that the Bühlmann credibility premium and the Bayesian premium coincides. This is no accidental coincidence, and we shall see why this is the case later on in exact credibility.


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
### Example 4.3.2 (Disagreement of Bühlmann Credibility Premium and Bayesian Premium)

Consider 2 urns with different proportions of balls marked with 0 or 1.

- Urn 1 has 60% of its balls marked as 0 and 40% marked as 1.
- Urn 2 has 80% of its balls marked as 0 and 20% marked as 1.

An urn is randomly picked with equal probability and a total of 2 balls out of 3 is marked 1 (with replacement).

Calculate the Bühlmann credibility premium and the Bayesian premium for the number on the next ball drawn from the urn. 

 **Solution**

In any of the cases, we need to find out what  $\Theta$  and  $X_i | \Theta$  are. Let  $X_i$  be the number drawn on the  $i$ th ball, and  $\Theta$  the number of the chosen urn. Then the prior distribution is

$$\Theta = \begin{cases} \theta_1 & \text{urn 1 is selected wp } \frac{1}{2} \\ \theta_2 & \text{urn 2 is selected wp } \frac{1}{2} \end{cases}.$$

The conditional probabilities are

$$P(X_i = x | \Theta = \theta_1) = \begin{cases} 0.6 & x = 0 \\ 0.4 & x = 1 \end{cases}$$

and

$$P(X_i = x | \Theta = \theta_2) = \begin{cases} 0.8 & x = 0 \\ 0.2 & x = 1 \end{cases}.$$

**Bühlmann credibility premium** The hypothetical means are

$$\mu(\theta_1) = E[X_i | \Theta = \theta_1] = 0(0.6) + 1(0.4) = 0.4$$

and

$$\mu(\theta_2) = E[X_i | \Theta = \theta_2] = 0(0.8) + 1(0.2) = 0.2.$$

The process variances are

$$v(\theta_1) = \text{Var}(X_i | \Theta = \theta_1) = 0.4 - 0.4^2 = 0.24$$

and

$$v(\theta_2) = \text{Var}(X_i | \Theta = \theta_2) = 0.2 - 0.2^2 = 0.16.$$

It follows that the structural parameters are

$$\mu = E[\mu(\Theta)] = \frac{1}{2}(0.4) + \frac{1}{2}(0.2) = 0.3,$$

$$v = E[v(\Theta)] = \frac{1}{2}(0.24) + \frac{1}{2}(0.16) = 0.2,$$

and

$$a = \text{Var}(\mu(\Theta)) = (0.4 - 0.3)^2 \frac{1}{2} + (0.2 - 0.3)^2 \frac{1}{2} = 0.01$$

Thus the Bühlmann credibility factor is

$$Z = \frac{n}{n + \frac{v}{a}} = \frac{n}{n + \frac{0.2}{0.01}} = \frac{n}{n + 20}.$$

Hence the Bühlmann credibility premium is

$$P = \frac{n}{n + 20} \frac{2}{3} + \frac{20}{n + 20} 0.3 = 0.34783.$$

**Bayesian premium** Let  $\vec{X} = X_1 + X_2 + X_3$ . Our observation is that  $X_1 + X_2 + X_3 = 2$ . Thus

$$\begin{aligned} \pi_{\Theta|\vec{X}}(\theta_1 | 2) &= \frac{P(X_1 + X_2 + X_3 = 2 | \Theta = \theta_1)\pi(\theta_1)}{P(X_1 + X_2 + X_3 = 2 | \Theta = \theta_1)\pi(\theta_1) + P(X_1 + X_2 + X_3 = 2 | \Theta = \theta_2)\pi(\theta_2)} \\ &= \frac{\binom{3}{2}(0.4)^2(0.6)^{\frac{1}{2}}}{\binom{3}{2}(0.4)^2(0.6)^{\frac{1}{2}} + \binom{3}{2}(0.2)^2(0.8)^{\frac{1}{2}}} \\ &= 0.75, \end{aligned}$$

and so

$$\pi_{\Theta|\vec{X}}(\theta_2 | 2) = 0.25.$$


Hence, to the Bayesian premium is

$$\begin{aligned} E[X_4 | X_1 + X_2 + X_3 = 2] &= E[X_4 | \Theta = \theta_1]0.75 + E[X_4 | \Theta = \theta_2]0.25 \\ &= 0.4(0.75) + 0.2(0.25) \\ &= 0.3 + 0.05 = 0.35. \end{aligned} \quad \odot$$

THE BÜHLMANN MODEL is the simplest of the credibility models that we've seen; past claims are assumed to be iid. A practical difficulty with this model is that it does not allow for variations in exposure or size of the observed data. That is, it is required that the  $X_i$ 's have the same exposure.



## 4.4 Bühlmann-Straub Model

To handle the variations where the Bühlmann model could not, we consider a generalization, called the **Bühlmann-Straub Model**. In fact, this generalization goes up further beyond  Theorem 8.

 Textbook Mapping

Klugman et al. 2012 Section 18.6 (pg 392).

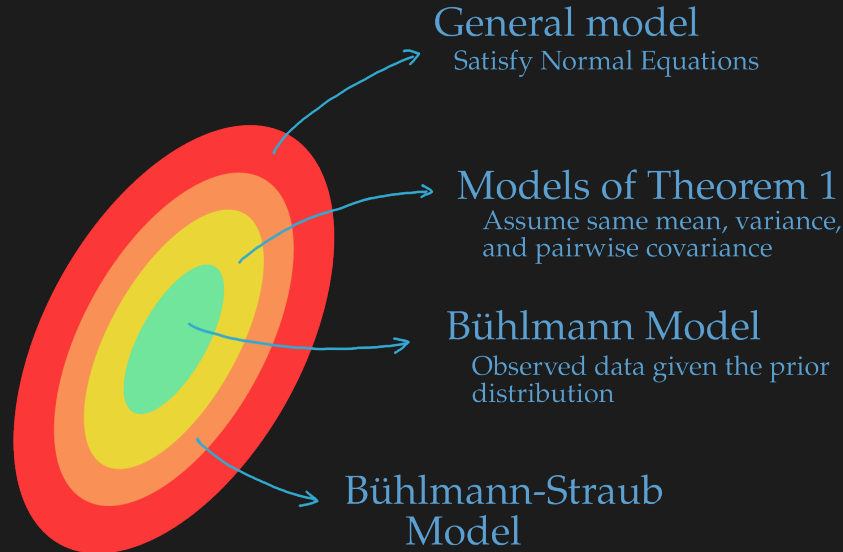


Figure 4.1: Hierarchy of Credibility Models thus far

Suppose that a total of  $n$  groups of past observation, with  $m_j$  being the total number of members of group  $j$ ,<sup>4</sup> for  $j \in \{1, \dots, n\}$ . Let  $Y_{jk}$  denote the claim amount for the  $k$ -th member of group  $j$ , for  $k \in \{1, \dots, m_j\}$ . For this generalization, let us assume that  $Y_{jk} \mid \Theta$  are iid for each  $j$  and  $k$ , with

$$\mu(\theta) = E[Y_{jk} \mid \Theta = \theta] \quad \text{and} \quad v(\theta) = \text{Var}(Y_{jk} \mid \Theta = \theta).$$

Let the **structural parameters** of this model be denoted by

$$\mu = E[\mu(\theta)], \quad v = E[v(\theta)], \quad \text{and} \quad a = \text{Var}[\mu(\theta)].$$

Let  $X_j$  be the **average claim amount per member** in year  $j$ ,<sup>5</sup> i.e.

$$X_j = \frac{1}{m_j} \sum_{k=1}^{m_j} Y_{jk}.$$

For practical purposes,<sup>6</sup> suppose we can observe the average claim amount  $X_j$  (from the total amount  $m_j X_j$  and the number of members

<sup>4</sup> In Klugman et al. 2012,  $m_j$  is called a known **constant measuring exposure**, and it may represent


- the number of months the policy was in force in past year  $j$ ;
- number of individuals in the group in past year  $j$ ; or
- the amount of premium income for the policy in past year  $j$ .

<sup>5</sup> This is a rather specific construction of the Bühlmann-Straub model. The textbook has a slightly more general construction, and proves for the most general version of the model.

<sup>6</sup> This is the usual practice in actuarial firms, where individual records are not tracked (expensive and time-consuming), but group records are quite easily tracked.

$m_j$ ), but the individual claims  $\{Y_{jk}\}_{k=1}^{m_j}$  are not observable.

---

 **Theorem 10 (Bühlmann-Straub Model)**

With the above assumptions, the Bühlmann-Straub Model has

$$E[X_j | \Theta] = \mu(\Theta), \text{Var}(X_j | \Theta) = \frac{v(\theta)}{m_j},$$

$$E[X_j] = \mu, \quad \text{Var}(X_j) = \frac{v}{m_j} + a, \text{ and}$$

$$\text{Cov}(X_i, X_j) = a \text{ for } i \neq j.$$


---

 **Proof**

By assumption,  $\{Y_{jk} | \Theta\}$  is an iid sequence of rvs, with

$$\mu(\theta) = E[Y_{jk} | \Theta = \theta] \text{ and } v(\theta) = \text{Var}(Y_{jk} | \Theta = \theta).$$

Then since  $X_j = \frac{1}{m_j} \sum_{k=1}^{m_j} Y_{jk}$ , we have

$$\begin{aligned} E[X_j | \Theta = \theta] &= E \left[ \frac{1}{m_j} \sum_{k=1}^{m_j} Y_{jk} | \Theta = \theta \right] \\ &= \frac{1}{m_j} \sum_{k=1}^{m_j} E[Y_{jk} | \Theta = \theta] \quad \because \text{linearity of } E \\ &= \frac{1}{m_j} \sum_{k=1}^{m_j} \mu(\theta) = \frac{1}{m_j} m_j \mu(\theta) \\ &= \mu(\theta), \end{aligned}$$

and

$$\begin{aligned} \text{Var}(X_j | \Theta = \theta) &= \text{Var} \left( \frac{1}{m_j} \sum_{k=1}^{m_j} Y_{jk} | \Theta = \theta \right) \\ &= \frac{1}{m_j^2} \sum_{k=1}^{m_j} \text{Var}(Y_{jk} | \Theta = \theta) \quad \because \text{linearity of Var \& independence of } Y_{jk} \\ &= \frac{1}{m_j^2} m_j v(\theta) = \frac{v(\theta)}{m_j}. \end{aligned}$$

Furthermore,

$$\begin{aligned}
 E[X_j] &= E[E[X_j | \Theta]] \\
 &= E[\mu(\theta)] = \mu \\
 \text{Var}(X_j) &= \text{Var}(E[X_j | \Theta]) + E[\text{Var}(X_j | \Theta)] \\
 &= \text{Var}(\mu(\theta)) + E\left[\frac{v(\theta)}{m_j}\right] \\
 &= a + \frac{v}{m_j},
 \end{aligned}$$

and for  $i \neq j$ , noticing that  $X_i | \Theta \perp\!\!\!\perp X_j | \Theta$  due to the independence of the  $(Y_{jk} | \Theta)$ 's, we have

$$\begin{aligned}
 \text{Cov}(X_i, X_j) &= E[X_i X_j] - E[X_i]E[X_j] \\
 &= E[E[X_i X_j | \Theta]] - \mu^2 \\
 &= E[E[X_i | \Theta]E[X_j | \Theta]] - \mu^2 \\
 &= E[\mu(\theta)^2] - \mu^2 \\
 &= \text{Var}(\mu(\theta)) + E[\mu(\theta)]^2 - \mu^2 \\
 &= a + 0 = a. \quad \square
 \end{aligned}$$

### Theorem 11 (Bühlmann-Straub Credibility Premium)


The Bühlmann-Straub Credibility Premium is

$$P = Z\bar{X} + (1 - Z)\mu,$$

where

$$Z = \frac{m}{m + \frac{v}{a}}, \quad \bar{X} = \sum_{i=1}^n \frac{m_i}{m} X_i, \quad \text{and} \quad m = \sum_{i=1}^n m_i.$$

### Proof

With  Theorem 10, we have that the credibility premium is given by

$$P = \hat{\alpha}_0 + \sum_{j=1}^n \hat{\alpha}_j X_j,$$

by [Definition 21](#), where the  $\hat{\alpha}_i$ 's are chosen to minimize the mean square error

$$Q(\alpha_0, \dots, \alpha_n) = E \left[ \left( X_{n+1} - \left[ \alpha_0 + \sum_{j=1}^n \alpha_j X_j \right] \right)^2 \right]$$

as seen in the general model. We need to figure out what the  $\hat{\alpha}_i$ 's are. In particular,  $(\hat{\alpha}_0, \dots, \hat{\alpha}_n)$  solves the normal equations

$$\begin{cases} E[X_{n+1}] = \hat{\alpha}_0 + \sum_{j=1}^n \hat{\alpha}_j E[X_j] \\ \text{Cov}(X_j, X_{n+1}) = \sum_{i=1}^n \hat{\alpha}_i \text{Cov}(X_i, X_j) \text{ for } j \in \{1, \dots, n\}. \end{cases}$$

Under our assumptions, the equations become

$$\mu = \hat{\alpha}_0 + \sum_{j=1}^n \hat{\alpha}_j \mu \quad (\dagger)$$

$$a = \sum_{\substack{i=1 \\ i \neq j}}^n \hat{\alpha}_i a + \hat{\alpha}_j \left( \frac{v}{m_j} + a \right) \text{ for } j \in \{1, \dots, n\}. \quad (*)$$

Dividing both sides by  $a$ , we have that  $(*)$  becomes

$$1 = \sum_{i=1}^n \hat{\alpha}_i + \hat{\alpha}_j \frac{v}{am_j}$$

which implies

$$\sum_{i=1}^n \hat{\alpha}_i = 1 - \hat{\alpha}_j \frac{v}{am_j}. \quad (4.4)$$

Putting this into  $(\dagger)$ , we get

$$\mu = \hat{\alpha}_0 + \mu \left( 1 - \hat{\alpha}_j \frac{v}{am_j} \right),$$

and so

$$\hat{\alpha}_0 = \hat{\alpha}_j \frac{v\mu}{am_j} \implies \hat{\alpha}_j = \frac{am_j}{v\mu} \hat{\alpha}_0. \quad (4.5)$$

Going back to Equation (4.4), we have

$$\frac{am}{v\mu} \hat{\alpha}_0 = \frac{a}{v\mu} \hat{\alpha}_0 \sum_{i=1}^n m_i = 1 - \frac{1}{\mu} \hat{\alpha}_0 \implies \hat{\alpha}_0 \left( \frac{am}{v\mu} + \frac{1}{\mu} \right) = 1$$

which thus

$$\hat{\alpha}_0 = \frac{1}{\frac{am+v}{v\mu}} = \frac{v}{ma+v} \mu = \frac{\frac{v}{a}}{m + \frac{v}{a}} \mu.$$

Consequently, going back to Equation (4.5) gives

$$\hat{\alpha}_j = \frac{am_j}{v\mu} \cdot \frac{v\mu}{ma+v} = \frac{m_j}{m + \frac{v}{a}} \text{ for all } j \in \{1, \dots, n\}.$$

Thus the Bühlmann-Straub credibility premium is



$$\begin{aligned} P &= \hat{\alpha}_0 + \sum_{i=1}^n \hat{\alpha}_i X_i \\ &= \frac{\frac{v}{a}}{m + \frac{v}{a}} \mu + \sum_{i=1}^n \frac{m_j}{m + \frac{v}{a}} X_i \\ &= \frac{m}{m + \frac{v}{a}} \sum_{i=1}^n \frac{m_i}{m} X_i + \frac{\frac{v}{a}}{m + \frac{v}{a}} \mu \\ &= Z\bar{X} + (1 - Z)\mu, \end{aligned}$$

where

$$Z = \frac{m}{m + \frac{v}{a}}, \quad \bar{X} = \sum_{i=1}^n \frac{m_i}{m} X_i, \quad \text{and} \quad m = \sum_{i=1}^n m_i,$$

as desired. □

### (Finding the Bühlmann Straub Credibility Premium)

 *Theorem 10* and  *Theorem 11* shows us how to calculate the credibility premium.

1. Define an appropriate  $X_j$ .
2. Find  $\mu(\theta) = E[X_j | \Theta]$  and  $\frac{v(\theta)}{m_j} = \text{Var}(X_j | \Theta)$ .
3. Find the structural parameters

$$\mu = E[\mu(\Theta)]v = E[v(\Theta)] \text{ and } a = \text{Var}(\mu(\Theta)).$$

4. Calculate  $Z, \bar{X}$  and  $m$ .
5. Put everything into


$$P = Z\bar{X} + (1 - Z)\mu.$$


*Step 1 is the main boss of the challenge. If one can figure out what the problem needs us to set  $X_j$  as, then half the battle is done.*

**Example 4.4.1**

In year  $j$ , for  $j \in \{1, \dots, n\}$ , there are  $m_j$  members and let  $N_j$  be the number of claims, where

- $N_j \mid \Theta = \theta \sim \text{Poi}(m_j\theta)$  are independent; and
- $\Theta \sim \text{Gam}(\alpha, \beta)$ .

Determine the Bühlmann-Straub Credibility Premium for the average number of claims in year  $n + 1$  per member. 

 **Solution**

We want to find the credibility premium for

$$X_{n+1} = \frac{N_{n+1}}{m_{n+1}}.$$

Thus, for  $j \in \{1, \dots, n\}$ , let

$$X_j = \frac{N_j}{m_j}.$$

Then

$$\begin{aligned} \mu(\theta) &= E[X_j \mid \Theta = \theta] = E\left[\frac{N_j}{m_j} \mid \Theta = \theta\right] \\ &= \frac{1}{m_j} E[N_j \mid \Theta = \theta] \\ &= \frac{1}{m_j} m_j \theta = \theta, \end{aligned}$$

and

$$\begin{aligned} \frac{v(\theta)}{m_j} &= \text{Var}(X_j \mid \Theta = \theta) = \frac{1}{m_j^2} \text{Var}(N_j \mid \Theta = \theta) \\ &= \frac{1}{m_j^2} m_j \theta = \frac{\theta}{m_j}. \end{aligned}$$

Moving along,

$$\begin{aligned} \mu &= E[X_j] = E[E[X_j \mid \Theta]] = E[\mu(\Theta)] = E[\Theta] = \alpha\beta \\ v &= E[v(\Theta)] = E[\Theta] = \alpha\beta \\ a &= \text{Var}(\mu(\Theta)) = \text{Var}(\Theta) = \alpha\beta^2. \end{aligned}$$

Thus

$$Z = \frac{m}{m + \frac{v}{a}} = \frac{m}{m + \beta^{-1}},$$

and so

$$P = \frac{m}{m + \beta^{-1}} \bar{X} + \frac{\beta^{-1}}{m + \beta^{-1}} \alpha \beta. \quad \odot$$


---

**“ Note 4.4.1**

1. It is not surprise to see that if we fix  $m_j = 1$  for all  $j \in \{1, \dots, n\}$ , then we get back into the Bühlmann Model.
-


## 4.5 Exact Credibility


Recall that in Example 4.3.1, we saw that the Bühlmann credibility premium agreed with the Bayesian premium. However, in Example 4.3.2, we saw that they disagreed. One cannot help but wonder when exactly does the agreement happen, and when does it not.


Recall that in  Theorem 6, the credibility premium is designed to be the best linear approximation to the Bayesian premium.

 Textbook Mapping

Klugman et al. 2012 Section 18.7 (pg 397)

 Definition 23 (Exact Credibility)


When the credibility premium from  Theorem 6 and the Bayesian premium coincide, we describe this situation as *exact credibility*.

 Note 4.5.1

In particular, when exact credibility occurs, we have that

$$Q(\alpha_0, \dots, \alpha_n) = 0.$$

The following is a result that illustrates the occurrence of exact probability.

 Proposition 12 (Exact Credibility when Observations Belong to the Linear Exponential Family)

Suppose  $\{X_i\}_{i=1}^n$  is an iid sequence that belongs to the linear exponential family, that is

$$f_{X_i|\Theta}(x_i | \theta) = \frac{p(x_i)e^{r(\theta)x_i}}{q(\theta)},$$

where  $p$  is a function of  $x_i$ , and  $r, q$  are functions of  $\theta$ . Furthermore, suppose that  $\Theta$  is a conjugate prior distribution with density

$$\pi(\theta) = \frac{q(\theta)^{-k}e^{\mu kr(\theta)}r'(\theta)}{c(\mu, k)},$$



where  $c(\mu, k)$  is a constant determined by  $\mu$  and  $k$ . Also, suppose that  $\theta_0 \leq \Theta \leq \theta_1$ , and that

$$\frac{\pi(\theta_0 | x_1, \dots, x_n)}{r'(\theta_0)} = \frac{\pi(\theta_1 | x_1, \dots, x_n)}{r'(\theta_1)}.$$

Then the Bayesian premium is the credibility premium, i.e.

$$E[X_{n+1} | X_1, \dots, X_n] = \alpha_0 + \sum_{i=1}^n \alpha_i X_i,$$

where  $(\alpha_0, \dots, \alpha_n)$  is as in [Theorem 6](#).

---

The proof of the above theorem will not be included here, but one can read the textbook on page 398. <sup>7</sup>

<sup>7</sup> Klugman, S. A., Panjer, H. H., and Willmot, G. E. (2012). *Loss Models: From Data to Decisions*. John Wiley & Sons Inc., Hoboken, New Jersey, 4th edition



# 5 Empirical Bayes Parameter Estimation

## 5.1 Introduction

In Chapter 4, we used the Bayesian or credibility premium to incorporate past data into our prospective premium. One flaw of this approach is that it strongly depends on assumed distributions, in particular for  $f_{X_i|\Theta}$  and  $\pi$ . More realistically, it is not necessary easy to know, for instance, values for  $\alpha$  and  $\beta$  if  $\Theta \sim \text{Gam}(\alpha, \beta)$ .

In general, these unknown parameters are associated with the **structure density**  $\pi(\theta)$ , hence the name **structural parameters** for the values

$$\mu = E[\mu(\Theta)], v = E[v(\Theta)] \text{ and } a = \text{Var}(\mu(\Theta)).$$

We may need to use the data at hand to estimate the structural parameters. This approach is known as the **empirical Bayes estimation**.

<sup>1</sup>

There are a total of 3 cases of which we shall look into:

- **Non-parametric estimation** – where both  $f_{X_i|\Theta}$  and  $\pi$  are unspecified;
- **Semi-parametric estimation** – where  $f_{X_i|\Theta}$  is assumed to be of a parametric form but  $\pi$  is unspecified; and
- **Parametric estimation** – where both  $f_{X_i|\Theta}$  and  $\pi$  are both assumed to be of parametric form.

<sup>1</sup> It is important to note that this is different from looking for the posterior distribution.

Furthermore, in standard Bayesian methods, the prior distribution is strictly assumed to be fixed before any data is observed.

### 🗨 Note 5.1.1

- The decision as to whether to select a parametric model or not depends partially on the situation at hand and partially on the judgement and knowledge of the person performing the analysis.
- Non-parametric models have the advantage of being appropriate for a wide variety of situations, a fact that actually makes it the easiest of the 3 to work with.

---

Let us first set up the most general model for tackling these problems.

---

### 📖 Definition 24 (General Model Setting for Empirical Bayes Parameter Estimation)

Consider  $r$  groups of policies. For  $i \in \{1, \dots, r\}$ , let

$n_i$  be the number of years of observations for group  $i$ ,

$m_{ij}$  be the number of members/exposure units for group  $i$  in year  $j$ , for  $j \in \{1, \dots, n_i\}$

$\vec{m}_i$  vector for the number of exposure units for group  $i$ ,  
i.e.  $\vec{m}_i = (m_{i1}, \dots, m_{in_i})$ ,

$m_i$  be the total number of exposure for group  $i$ , i.e.

$$m_i = \sum_{j=1}^{n_i} m_{ij},$$

$m$  total number of exposure units for all groups, i.e.

$$m = \sum_{i=1}^r m_i = \sum_{i=1}^r \sum_{j=1}^{n_i} m_{ij},$$

$X_{ij}$  average claim experience (amount/number) of claims for group  $i$  in year  $j$ , for  $j \in \{1, \dots, n_i\}$ ,

$\vec{X}_i$  vector for the average (amount/number) of claims for group  $i$ , i.e.  $\vec{X}_i = (X_{i1}, \dots, X_{in_i})$ ,

$\bar{X}_i$  past average claim experience for group  $i$ , i.e.

$$\bar{X}_i = \frac{1}{m_i} \sum_{j=1}^{n_i} m_{ij} X_{ij}$$

$\bar{X}$  average claim experience for all groups, i.e.

$$\bar{X} = \frac{1}{m} \sum_{i=1}^r m_i \bar{X}_i = \frac{1}{m} \sum_{i=1}^r \sum_{j=1}^{n_i} m_{ij} X_{ij}.$$

Furthermore, in this chapter, we shall

- denote the unknown risk parameter for group  $i$  as  $\Theta_i$ ,
- and assume that  $\{\Theta_i\}_{i=1}^r$  is an iid sequence with common density  $\pi_{\Theta_i}$ ;
- assume the experience is different groups are independent (across groups), i.e.  $\vec{X}_i \perp\!\!\!\perp \vec{X}_j$  for  $i \neq j \in \{1, \dots, r\}$ ;
- assume  $\{X_{ij} \mid \Theta_i\}_{i=1}^r$  are independent (across periods), with density  $f_{X_{ij} \mid \Theta}$ , where

$$E[X_{ij} \mid \Theta_i] = \mu(\Theta_i) \quad \text{Var}(X_{ij} \mid \Theta_i) = \frac{v(\Theta_i)}{m_{ij}}.$$

---



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### 🗨 Note 5.1.2

In the last of our assumptions above, notice that  $E[X_{ij} \mid \Theta_i] = \mu(\Theta_i)$  does not depend on the period.

---

## 5.2 Non-Parametric Estimation

Let us now try to use this approach to estimate the structural parameters. But before that, a lemma.

---

### 🌲 Lemma 13 (Weaker Version of Sample Mean and Variance)

Let

$$\bar{Y} = \frac{1}{n} \sum_{i=1}^n Y_i$$

and

$$\bar{Y} \mid \Theta = \left[ \left( \frac{1}{n} \sum_{i=1}^n Y_i \right) \mid \Theta \right] = \frac{1}{n} \sum_{i=1}^n (Y_i \mid \Theta).$$

Then

1. If  $\{Y_i\}_{i=1}^n$  are independent and have common mean  $E[Y_i] = \mu$  and

common variance  $\text{Var}(Y_i) = v$ , then

$$E[\bar{Y}] = \mu, \quad E\left[\frac{1}{n-1} \sum_{i=1}^n (Y_i - \bar{Y})^2\right] = v.$$

2. If  $\{Y_i \mid \Theta\}_{i=1}^n$  are independent and have common conditional mean  $E[Y_i \mid \Theta] = \mu(\Theta)$ , common conditional variance  $\text{Var}(Y_i \mid \Theta) = v(\Theta)$ , then

$$E[\bar{Y} \mid \Theta] = \mu(\Theta)$$

$$E\left[\frac{1}{n-1} \sum_{i=1}^n (Y_i - \bar{Y})^2 \mid \Theta\right] = v(\Theta).$$

### Exercise 5.2.1

Prove Lemma 13.

In the Bühlmann model, we have that

- $n_i = n$  for all  $i \in \{1, \dots, r\}$ , i.e. we have the same number of years of experience for all groups;
- $m_{ij} = 1$  for all  $i \in \{1, \dots, r\}$ ,  $j \in \{1, \dots, n\}$ , i.e. only 1 member in each group in each year; and
- that  $\{X_{ij} \mid \Theta_i\}_{j=1}^n$  are iid.

Under Definition 24, we have

- $m_i = \sum_{j=1}^n m_{ij} = n$  ;
- $m = \sum_{i=1}^r m_i = nr$  ;
- $\bar{X}_i = \frac{1}{m_i} \sum_{j=1}^n m_{ij} X_{ij} = \frac{1}{n} \sum_{j=1}^n X_{ij}$ ; and
- $\bar{X} = \frac{1}{m} \sum_{i=1}^r \sum_{j=1}^n m_{ij} X_{ij} = \frac{1}{nr} \sum_{i=1}^r \sum_{j=1}^n X_{ij}$ .

### 💧 Proposition 14 (Non-Parametric Estimation for Bühlmann Model)

For a Bühlmann model, we have that

1. an unbiased estimator for  $\mu$  is  $\hat{\mu} = \bar{X}$  ;

2. an unbiased estimator for  $v$  is

$$\hat{v} = \frac{1}{r} \sum_{i=1}^r \hat{v}_i,$$

where


$$\hat{v}_i = \frac{1}{n-1} \sum_{j=1}^n (X_{ij} - \bar{X}_i)^2,$$

which is also an unbiased estimator for  $v$ .

3. an unbiased estimator for  $a$  is

$$\hat{a} = \frac{1}{r-1} \sum_{i=1}^r (\bar{X}_i - \bar{X})^2 - \frac{\hat{v}}{n}.$$

### Exercise 5.2.2



Use Lemma 13 to prove  Proposition 14. This should be an easy and straightforward exercise.

### Note 5.2.1

- We use  $\hat{Z}$  to denote the estimated credibility factor.
- It is important to note that  $\hat{Z}$  is usually not an unbiased estimator for  $Z$ .
- If  $\hat{a} \leq 0$ , we set  $\hat{a} = \hat{Z} = 0$ .
- We let the *Estimated Bühlmann premium* for group  $i$  be

$$\hat{Z}\bar{X}_i + (1 - \hat{Z})\hat{\mu}.$$

### (Finding an Estimated Bühlmann Premium)


1. Use  Proposition 14 to estimate the structural parameters  $\hat{\mu}$ ,  $\hat{v}$ , and  $\hat{a}$ .
2. Use  Theorem 9 with the structural parameters to estimate the Bühlmann premium.

### Example 5.2.1

In the Bühlmann model, suppose that:

- there are 2 groups with 3 years of experience each; and
- losses are  $\vec{X}_1 = (3, 5, 7)$  and  $\vec{X}_2 = (6, 12, 9)$ .

Estimate the Bühlmann credibility premium for each group in year 4.

 **Solution**

We are given that  $r = 2$  and  $n = 3$ . Then since

$$\bar{X}_1 = \frac{3+5+7}{3} = 5 \text{ and } \bar{X}_2 = \frac{6+12+9}{3} = 9,$$

we have

$$\hat{\mu} = \frac{5+9}{2} = 7.$$

Furthermore,

$$\begin{aligned} \hat{v}_1 &= \frac{1}{3-1} [(3-5)^2 + (5-5)^2 + (7-5)^2] = 4 \\ \hat{v}_2 &= \frac{1}{3-1} [(6-9)^2 + (12-9)^2 + (9-9)^2] = 9, \end{aligned}$$

and so

$$\hat{v} = \frac{1}{2}(4+9) = \frac{13}{2}.$$

Lastly,

$$\hat{a} = \frac{1}{2-1} [(5-7)^2 + (9-7)^2] - \frac{13}{2} = \frac{35}{6}.$$

Thus the estimated Bühlmann credibility factor is

$$\hat{Z} = \frac{n}{n + \frac{\hat{v}}{\hat{a}}} = \frac{3}{3 + \frac{\frac{13}{2}}{\frac{35}{6}}} = \frac{35}{48}.$$


It follows that the estimated Bühlmann credibility premium for group 1 and 2 are

$$\begin{aligned} \hat{Z}\bar{X}_1 + (1 - \hat{Z})7 &= \frac{133}{24} \\ \hat{Z}\bar{X}_2 + (1 - \hat{Z})7 &= \frac{203}{4}, \end{aligned}$$


respectively.





IN THE Bühlmann-Straub model, the notation mostly follows what is in  Definition 24.

---

 **Proposition 15 (Non-Parametric Estimation for Bühlmann-Straub Model)**

For a Bühlmann-Straub model, we have that

1. an unbiased estimator for  $\mu$  is  $\hat{\mu} = \bar{X}$ ;
2. an unbiased estimator for  $v$  is

$$\hat{v} = \frac{1}{\sum_{i=1}^r (n_i - 1)} \sum_{i=1}^r (n_i - 1) \hat{v}_i,$$

where

$$\hat{v}_i = \frac{1}{n_i - 1} \sum_{j=1}^{n_i} m_{ij} (X_{ij} - \bar{X}_i)^2,$$

which is also an unbiased estimator for  $v$ ; and

3. an unbiased estimator for  $a$  is


$$\hat{a} = \frac{m}{m^2 - \sum_{i=1}^r m_i^2} \left( \sum_{i=1}^r m_i (\bar{X}_i - \bar{X})^2 - (r - 1) \hat{v} \right)$$

---

 **Proof**

To be added. □

---

The proof of  Proposition 15 is also a follow your nose proof, but I shall include it here.

 **Note 5.2.2 (Estimated Bühlmann-Straub Premium)**

- With the Bühlmann-Straub model, we can actually even estimate the premium for each member group  $i$ , which is given by

$$\hat{Z}_i \bar{X}_i + (1 - \hat{Z}_i) \hat{\mu},$$

where the **Estimated Bühlmann-Straub Credibility Factor** for group  $i$  is


$$\hat{Z}_i = \frac{m_i}{m_i + \frac{\hat{v}}{\hat{a}}}.$$

- The estimated Bühlmann-Straub premium for *the whole group*  $i$  in year  $n_i + 1$  is

$$m_{i(n_i+1)} (\hat{Z}_i \bar{X}_i + (1 - \hat{Z}_i) \hat{\mu}).$$

- Again, when  $\hat{a} \leq 0$ , we set  $\hat{a} = \hat{Z} = 0$ .

### (Finding an Estimated Bühlmann-Straub Premium)

1. Use  Proposition 15 to find the estimated structural parameters  $\hat{\mu}$ ,  $\hat{\sigma}$ , and  $\hat{a}$ .
2. Use Note 5.2.2 to calculate the appropriate premiums for the appropriate setting.

Another estimator for  $\mu$  There is another estimator of which we can estimate  $\mu$ .

### Definition 25 (Total Loss of All Groups)

The *total loss (TL)* of all groups in the past is defined as

$$\text{TL} = \sum_{i=1}^r m_i \bar{X}_i.$$

### Definition 26 (Total Premium of All Groups)

If we charged *credibility premium in the past*, then we define the *total premium (TP)* of all groups as

$$\text{TP} = \sum_{i=1}^r m_i (\hat{Z}_i \bar{X}_i + (1 - \hat{Z}_i) \mu).$$

### Proposition 16 (Credibility Weighted Average)

If  $\text{TL} = \text{TP}$ , then

$$\hat{\mu} = \frac{1}{\sum_{i=1}^r \hat{Z}_i} \sum_{i=1}^r \hat{Z}_i \bar{X}_i,$$

called a *credibility weighted average*, is an unbiased estimator for  $\mu$ .

### Exercise 5.2.3

Prove  Proposition 16. Again, this is an easy exercise.

### Example 5.2.2 (Example for Estimated Bühlmann-Straub Premium)

Past claim data of 2 groups is given as follows.

| Year                         | 1   | 2    | 3   | 4 |
|------------------------------|-----|------|-----|---|
| Total claims in group 1      |     | 750  | 600 |   |
| Number of members in group 1 |     | 3    | 2   | 4 |
| Total claims in group 2      | 975 | 1200 | 900 |   |
| Number of members in group 2 | 5   | 6    | 4   | 5 |

Table 5.1: Past claim data for Example for Estimated Bühlmann-Straub Premium

1. Calculate the unbiased estimates for  $\mu$ ,  $v$  and  $a$  in the Bühlmann-Straub model.
2. Determine the Bühlmann-Straub premium for each group in year 4.
3. Redo part (2) if  $\mu$  is estimated by the credibility weighted average.



### Solution

1. Note

$$r = 2, \quad n_1 = 2, \quad n_2 = 3.$$

Furthermore, we are given that

$$\begin{aligned} m_{11}X_{11} &= 750 & m_{12}X_{12} &= 600 \\ m_{21}X_{21} &= 975 & m_{22}X_{22} &= 1200 & m_{23}X_{23} &= 900. \end{aligned}$$

Now

$$\begin{aligned} \bar{X}_1 &= \frac{750 + 600}{3 + 2} = 270 \\ \bar{X}_2 &= \frac{975 + 1200 + 900}{5 + 6 + 4} = 205. \end{aligned}$$

Thus

$$\hat{\mu} = \bar{X} = \frac{5(270) + 15(205)}{5 + 15} = 221.25.$$

Further,

$$\hat{\nu}_1 = \frac{1}{2-1} \left[ 3 \left( \frac{750}{3} - 270 \right)^2 + 2 \left( \frac{600}{2} - 270 \right)^2 \right] = 3000$$

$$\hat{\nu}_2 = \frac{1}{3-1} \left[ 5 \left( \frac{975}{5} - 205 \right)^2 + 6 \left( \frac{1200}{6} - 205 \right)^2 + 4 \left( \frac{900}{4} - 205 \right)^2 \right] = 1125,$$

and so

$$\hat{\nu} = \frac{1}{(2-1) + (3-1)} [(2-1)3000 + (3-1)1125] = 1750.$$

Finally,

$$a = \frac{20}{20^2 - 5^2 - 15^2} \left[ 5(270 - 221.25)^2 + 15(205 - 221.25)^2 - (2-1)1750 \right] = 1879.17.$$

2. It follows that

$$\hat{Z}_1 = \frac{5}{5 + \frac{\hat{\nu}}{a}} = 0.843 \text{ and } \hat{Z}_2 = \frac{15}{15 + \frac{\hat{\nu}}{a}} = 0.9415.$$

Thus the estimated Bühlmann-Straub premium for group 1 and 2 are

$$4[\hat{Z}_1 \bar{X}_1 + (1 - \hat{Z}_1)\hat{\mu}] = 1049.38$$

$$5[\hat{Z}_2 \bar{X}_2 + (1 - \hat{Z}_2)\hat{\mu}] = 1029.75,$$

respectively.


3. If we estimate  $\mu$  by the credibility weighted average, then

$$\hat{\mu} = \frac{\hat{Z}_1 \bar{X}_1 + \hat{Z}_2 \bar{X}_2}{\hat{Z}_1 + \hat{Z}_2} = 235.7061.$$

Thus the estimated Bühlmann-Straub premium for group 1 and 2, using the credibility weighted average estimator of  $\mu$ , are

$$4[\hat{Z}_1 \bar{X}_1 + (1 - \hat{Z}_1)\hat{\mu}] = 1058.44$$

$$5[\hat{Z}_2 \bar{X}_2 + (1 - \hat{Z}_2)\hat{\mu}] = 1033.98,$$

respectively. 

### 5.3 Semi-Parametric Estimation

Recall that the semi-parametric approach is when we assume that  $f_{X_{ij}|\Theta}$  is known.

#### Textbook Mapping


Klugman et al. 2012 Section 19.3 (pg 428)

In semi-parametric estimation, some **relationship** between  $\mu$ ,  $v$  and  $a$  is established which makes estimation simpler.

#### (Relationship between Structural Parameters in Semi-Parametric Estimation)

1. Find  $\mu(\Theta)$  and  $v(\Theta)$ .
2. Find  $\mu, v, a$  and see if there is some relationship between these structural parameters.


#### Example 5.3.1 (Poisson Frequency Model for Semi-Parametric Estimation)

Suppose  $m_{ij}X_{ij} | \Theta_i \sim \text{Poi}(m_{ij}\Theta_i)$ . Find a relationship between the structural parameters, if any. 


#### Solution

First, we have

$$\begin{aligned}\mu(\theta_i) &= E[X_{ij} | \Theta_i = \theta_i] = \frac{1}{m_{ij}} E[m_{ij}X_{ij} | \Theta_i = \theta_i] = \frac{1}{m_{ij}} m_{ij}\theta_i = \theta_i \\ v(\theta_i) &= m_{ij} \text{Var}(X_{ij} | \Theta_i = \theta_i) = \frac{m_{ij}}{m_{ij}^2} \text{Var}(m_{ij}X_{ij} | \Theta_i = \theta_i) \\ &= \frac{1}{m_{ij}} m_{ij}\theta_i = \theta_i.\end{aligned}$$

It's rather clear at this point that  $v(\theta_i) = \mu(\theta_i)$  and so  $\mu = v$ . 

#### Example 5.3.2 (Binomial Frequency Model for Semi-Parametric Estimation)

Suppose  $m_{ij}X_{ij} | \Theta_i \sim \text{Bin}(m_{ij}, \Theta_i)$ . Find a relationship between the structural parameters, if any. 

#### Solution


First, we have

$$\begin{aligned}\mu(\theta_i) &= E[X_{ij} \mid \Theta_i = \theta_i] = \frac{1}{m_{ij}} m_{ij} \theta_i = \theta_i \\ v(\theta_i) &= m_{ij} \text{Var}(X_{ij} \mid \Theta_i = \theta_i) = \frac{1}{m_{ij}} m_{ij} \theta_i (1 - \theta_i) = \theta_i (1 - \theta_i).\end{aligned}$$

Thus

$$\begin{aligned}\mu &= E[\mu(\Theta_i)] = E[\Theta_i] \\ v &= E[v(\Theta_i)] = E[\Theta_i - \Theta_i^2] = \mu - \text{Var}(\Theta_i) - \mu^2 \\ a &= \text{Var}(\mu(\Theta_i)) = E[\Theta_i^2] - \mu^2.\end{aligned}\quad \odot$$

### Example 5.3.3 (Exponential Severity Model for Semi-Parametric Estimation)

Suppose  $m_{ij} = 1$  for all  $i, j$  and  $X_{ij} \mid \Theta_i \sim \text{Exp}(\Theta_i)$ . Find a relationship between the structural parameters, if any. 

#### Solution

First, we have

$$\begin{aligned}\mu(\theta_i) &= E[X_{ij} \mid \Theta_i = \theta_i] = \theta_i \\ v(\theta_i) &= \text{Var}(X_{ij} \mid \Theta_i = \theta_i) = \theta_i^2.\end{aligned}$$

So

$$\begin{aligned}\mu &= E[\mu(\Theta_i)] = E[\Theta_i] \\ v &= E[v(\Theta_i)] = E[\Theta_i^2] = \text{Var}(\Theta_i) + \mu^2 \\ a &= \text{Var}(\mu(\Theta_i)) = \text{Var}(\Theta_i) = v - \mu^2.\end{aligned}$$

Thus, in particular,


$$\hat{a} = \hat{v} - \hat{\mu}^2.\quad \odot$$

### Example 5.3.4 (Using Semi-Parametric Approach for Estimation)

In the past year, the distribution of automobile insurance policyholders by number of claims is given by Table 5.2. Assume a (conditional) **Poisson** distribution for the number claims for each policy.

| Number of claims | Number of policyholders |
|------------------|-------------------------|
| 0                | 1563                    |
| 1                | 271                     |
| 2                | 32                      |
| 3                | 7                       |
| 4                | 2                       |
| Total            | 1875                    |

Table 5.2: Distribution of Automobile Insurance Policy Holders by Number of Claims

For each policyholder, obtain a credibility estimate for the number of claims next year based on the past year's experience. 

### Solution

Note that we have that each of the policyholders has a well-defined risk parameter in this case, and so

$$r = 1875 \quad m_{ij} = 1.$$

Also, since this data is from the previous year,  $n_i = 1$ . <sup>2</sup>

<sup>2</sup> Ayy! We're in the Bühlmann model!

We are given that  $X_{ij} | \Theta_i \sim \text{Poi}(\Theta_i)$ . So

$$\begin{aligned} \mu(\theta_i) &= E[X_{ij} | \Theta_i = \theta_i] = \theta_i \\ v(\theta_i) &= \text{Var}(X_{ij} | \Theta_i = \theta_i) = \theta_i. \end{aligned}$$

Thus

$$\mu = E[\Theta_i] = v \text{ and } a = \text{Var}(\Theta_i).$$

This means that we can estimate  $v$  using  $\hat{\mu} = \bar{X}$ . Now

$$\hat{v} = \hat{\mu} = \bar{X} = \frac{271(1) + 32(2) + 7(3) + 2(4)}{1875} = 0.194.$$

Further, using the unbiased estimator of  $a$  from  Proposition 14,

$$\begin{aligned} \hat{a} &= \frac{1}{1875 - 1} [(0 - 0.194)^2 + (1 - 0.194)^2 \\ &\quad + (2 - 0.194)^2 + (3 - 0.194)^2 + (4 - 0.194)^2] - \frac{0.194}{1} \\ &= 0.032 \end{aligned}$$

The estimated Bühlmann credibility factor is thus

$$\hat{Z} = \frac{1}{1 + \frac{0.194}{0.032}} = 0.14.$$

It follows that the estimated credibility premium for a policyholder for next year is

$$0.14X_i + 0.86(0.194),$$

where  $X_i$  is the amount that was claimed by the policyholder  $i$  in the past year.  $\odot$

## 5.4 Parametric Estimation

In this section, as discussed before, we shall assume that both  $X_{ij} \mid \Theta_i$  and  $\Theta_i$  are parametric models.

In this case, we shall rely on **maximum likelihood estimation (MLE)** to estimate the structural parameters. As in semi-parametric estimation, the structural parameters may have some relationship, which should be used for estimation.

### $\wp$ (Parametric Estimation of Structural Parameters)

Note that our assumptions state that if  $\{\vec{X}_i\}_{i=1}^n$ , then we shall assume  $\vec{X}_i \perp\!\!\!\perp \vec{X}_j$ , and that  $X_{ij} \perp\!\!\!\perp X_{ik}$ .

1. Construct the following likelihood function  $L$

$$\begin{aligned} L &= \prod_{i=1}^r f_{\vec{X}_i}(\vec{x}_i) \\ &= \prod_{i=1}^r \int_{\forall \theta_i} f_{\vec{X}_i \mid \Theta_i}(\vec{x}_i \mid \theta_i) \pi_{\Theta_i}(\theta_i) d\theta_i \\ &= \prod_{i=1}^r \int_{\forall \theta_i} \left( \prod_{j=1}^{n_i} f_{X_{ij} \mid \Theta_i}(x_{ij} \mid \theta_i) \right) \pi_{\Theta_i}(\theta_i) d\theta_i \end{aligned}$$

2. Maximize likelihood function (or log-likelihood function) by differentiation.
3. Make use of the **invariance property of MLE** to estimate  $\theta$ .

---

### $\text{💬}$ Note 5.4.1 (Invariance Property of the MLE)

For us, the **invariance property of the MLE** states that if  $\hat{\gamma}$  is an MLE



of the parameter  $\gamma$ , then if  $g$  is injective, then if  $\tau = g(\gamma)$ , we have that  $\hat{\tau} = g(\hat{\gamma})$  is the MLE of  $\tau$ .

---

### Example 5.4.1 (First Parametric Estimation Example)

Consider the Bühlmann model with all  $n_i = n$  and  $m_{ij} = 1$ . Assume that  $X_{ij} \mid \Theta_i \sim \text{Poi}(\Theta_i)$  and  $\Theta_i \sim \text{Exp}(\gamma)$ .

1. Find  $\hat{\mu}$ ,  $\hat{v}$ , and  $\hat{a}$ , the MLE of  $\mu$ ,  $v$ , and  $a$ , respectively.
2. Use  $\hat{\mu}$ ,  $\hat{v}$ , and  $\hat{a}$  to estimate next year's premium for each group.



#### Solution

1. The likelihood function is

$$\begin{aligned} L(\gamma) &= \prod_{i=1}^r \int_0^{\infty} \left( \prod_{j=1}^n \frac{\theta_i^{x_{ij}} e^{-\theta_i}}{x_{ij}!} \right) \frac{1}{\gamma} e^{-\frac{\theta_i}{\gamma}} d\theta_i \\ &\propto \frac{1}{\gamma^r} \prod_{i=1}^r \int_0^{\infty} \theta_i^{\sum_{j=1}^n x_{ij}} e^{-(n+\frac{1}{\gamma})\theta_i} d\theta_i \\ &= \frac{1}{\gamma^r} \prod_{i=1}^r \int_0^{\infty} \theta_i^{\alpha_i - 1} e^{-\frac{\theta_i}{\beta}} d\theta_i, \end{aligned}$$

where

$$\alpha_i = \sum_{j=1}^n x_{ij} + 1, \quad \beta = \frac{1}{n + \frac{1}{\gamma}}.$$

Continuing,

$$\begin{aligned} L(\gamma) &\propto \frac{1}{\gamma^r} \prod_{i=1}^r \Gamma(\alpha_i) \beta^{\alpha_i} \int_0^{\infty} \frac{1}{\Gamma(\alpha_i) \beta^{\alpha_i}} \theta_i^{\alpha_i - 1} e^{-\frac{\theta_i}{\beta}} d\theta_i \\ &= \frac{1}{\gamma^r} \prod_{i=1}^r \Gamma(\alpha_i) \beta^{\alpha_i} \\ &\propto \frac{1}{\gamma^r} \prod_{i=1}^r \left( \frac{1}{n + \gamma^{-1}} \right)^{\alpha_i} \\ &= \frac{1}{\gamma^r} \left( \frac{1}{n + \gamma^{-1}} \right)^{\sum_{i=1}^r \alpha_i} \\ &= \frac{1}{\gamma^r} \left( \frac{1}{n + \gamma^{-1}} \right)^{\alpha} \end{aligned}$$

where we let

$$\alpha = \sum_{i=1}^r \alpha_i = \sum_{i=1}^r \left( \sum_{j=1}^n x_{ij} + 1 \right) = r + \sum_{i=1}^r \sum_{j=1}^n x_{ij}.$$

The log-likelihood function is

$$\ell(\gamma) = -r \ln \gamma - \alpha \ln(n + \gamma^{-1}) + \ln C.$$

Derivative of  $\ell$  is

$$\ell'(\gamma) = -\frac{r}{\gamma} + \frac{\alpha \gamma^{-2}}{n + \gamma^{-1}} = \frac{\alpha - r - nr\gamma}{n\gamma^2 + \gamma}.$$

Letting the above to 0, we get

$$\hat{\gamma} = \frac{\alpha - r}{nr} = \frac{1}{nr} \sum_{i=1}^r \sum_{j=1}^n X_{ij} = \bar{X}.$$

Now to estimate  $\mu$ ,  $v$ , and  $a$ , notice that

$$\begin{aligned} \mu(\Theta_i) &= E[X_{ij} | \Theta_i] = \Theta_i \\ v(\Theta_i) &= \text{Var}(X_{ij} | \Theta_i) = \Theta_i, \end{aligned}$$

and so

$$\begin{aligned} \mu &= E[\mu(\Theta_i)] = E[\Theta_i] = \gamma \\ v &= E[v(\Theta_i)] = E[\Theta_i] = \gamma = \mu \\ a &= \text{Var}(\mu(\Theta_i)) = \text{Var}(\Theta_i) = \gamma^2 = \mu^2. \end{aligned}$$

Thus, we may conclude that

$$\hat{\mu} = \bar{X} = \hat{v},$$

and by the **invariance property of the MLE**, we have

$$\hat{a} = \hat{\gamma}^2 = \hat{v}^2 = \bar{X}^2.$$

2. To estimate next year's premium, we calculate the credibility factor:

$$\hat{Z} = \frac{n}{n + \frac{\hat{v}}{\hat{a}}} = \frac{n}{n + \bar{X}^{-1}}.$$





## **Part III**

# **Parametric Statistical Methods**



## 6 Parameter Estimation for Loss Models – Frequency Models

We depart from credibility theory and look into filling some of the overflowed contents from ACTSC431.

### 6.1 Review of Policy Adjustments for Severity Models

We are interested in **frequency models** of the following form. Let  $N_L$  be the number of losses and  $N_P$  be the number of payments, i.e.

$$N_P = \sum_{i=1}^{N_L} I_i,$$

where

$$I_i = \begin{cases} 1 & i\text{-th loss results in a non-zero payment,} \\ 0 & i\text{-th loss results in a zero payment,} \end{cases}$$

and if  $N_L = 0$ , then  $N_P = 0$ .

Realistically, it is much easier for an insurer to collect information from payments that are actually made instead of cases where a loss occurring. Thus, with the above  $N_P$  as an rv, we often want to try estimate the parameters of  $N_L$ . We shall do this with 2 methods:

- MLE; and
- moment estimation.

**⚠ Warning (Chapter requires revision)**

*Things seem very badly introduced and it's hard to find where things come from and why something follows, why is the likelihood function a definition instead of a derivation, etc.*

We assume that  $\{I_i\}_{i=1}^{\infty}$  are iid, independent of  $N_L$ , and

$$P(I_i = 1) = q,$$

where  $q$  is a value of which we shall estimate.

There is also a result from ACTSC431 of which we shall be using here. We shall also quickly prove the statement as a warm up exercise.

### Proposition 17 (PGF of Number of Payments)

If  $N_P$  is the rv for the number of payments and  $N_L$  is the rv for the number of losses, then

$$G_{N_P}(t) = G_{N_L}(1 - q + qt),$$

where  $G_X$  is the **probability generating function** (pgf) of the rv  $X$ .

### Proof

Note that

$$G_I(t) = E[t^{I}] = qt^1 + (1 - q)t^0 = 1 - q + qt.$$

Observe that since  $\{I_i\}_{i=1}^{\infty}$  is assumed to be iid, we have

$$\begin{aligned} G_{N_P}(t) &= E[t^{N_P}] = E\left[\sum_{i=1}^{N_L} I_i\right] = E\left[E\left[\sum_{i=1}^{N_L} I_i \mid N_L\right]\right] \\ &= E\left[\prod_{i=1}^{N_L} E[t^{I_i} \mid N_L]\right] = E\left[\prod_{i=1}^{N_L} E[t^{I_i}]\right] \\ &= E\left[G_I(t)^{N_L}\right] = G_{N_L}(G_I(t)) \\ &= G_{N_L}(1 - q + qt). \quad \square \end{aligned}$$

### Notation



We shall denote the pmf of  $N_P$  as

$$p_k = P(N_P = k).$$

## 6.2 MLE for Parameters of Frequency Distribution

We now want to find a way to construct a likelihood so that we may use the MLE method.

For this section, we shall assume that the insurer has complete but grouped data for the number of payments made by policyholders. More specifically, let  $n_k$  be the number of policies with  $k$  payments.

Since there is complete data, the likelihood function is given by


$$L = \prod_{k=0}^{\infty} (p_k)^{n_k}.$$

If the number of policies with, say, greater than  $m$  claims are grouped, then the likelihood function is given by

$$L = \prod_{k=0}^m (p_k)^{n_k} \left(1 - \sum_{k=0}^m p_k\right)^{n_{m+1} + n_{m+2} + \dots}.$$

### Example 6.2.1

Suppose  $N_L \sim \text{Poi}(\lambda)$ , and the probability that a non-zero payment is known to be  $q$ . Let  $n_k$  be the number of policies with  $k$  payments, for  $k = 0, 1, 2, \dots$

1. Identify the distribution of the number of payments  $N_P$ .
2. Find the MLE of  $\lambda$ . 

### Solution

1. We see that

$$\begin{aligned} G_{N_P}(t) &= G_{N_L}(1 - q + qt) = e^{\lambda(1 - q + qt - 1)} \\ &= e^{-\lambda q(t-1)}, \end{aligned}$$

### (MLE for Frequency Distribution Parameters)

1. Find the distribution of  $N_P$ .
2. Find the likelihood function using the appropriate likelihood formula, and simply follow the procedure for finding MLE.

which is the pgf of  $\text{Poi}(\lambda q)$ . Thus  $N_P \sim \text{Poi}(\lambda q)$ .

2. Note that the pmf of  $N_P \sim \text{Poi}(\lambda q)$  is

$$p_k = \frac{(\lambda q)^k e^{-\lambda q}}{k!}.$$

Thus the likelihood function is

$$L(\lambda) = \prod_{k=0}^{\infty} \left( \frac{(\lambda q)^k e^{-\lambda q}}{k!} \right)^{n_k},$$

so the log-likelihood function is

$$\begin{aligned} \ell(\lambda) &= \sum_{k=0}^{\infty} n_k \ln \frac{(\lambda q)^k e^{-\lambda q}}{k!} \\ &= \sum_{k=0}^{\infty} n_k (k \ln(\lambda q) - \lambda q - \ln k!). \end{aligned}$$

Equating its derivative (which is taken wrt  $\lambda$ ) to 0, we have

$$0 = \ell(\hat{\lambda}) = \sum_{k=0}^{\infty} \left( \frac{n_k k q}{\hat{\lambda} q} - n_k q \right),$$

which thus

$$\hat{\lambda} = \frac{\sum_{k=0}^{\infty} k n_k}{q \sum_{k=0}^{\infty} n_k}.$$

It is interesting to note that  $\hat{\lambda}$  is a somewhat sensible estimation.

In particular, it is looking at the total number of payments over the expected total number of payments.  $\odot$

### Example 6.2.2


The number of accidents per driver in one year is given in Table 6.1.

| Number of accidents | Number of drivers |
|---------------------|-------------------|
| 0                   | 20592             |
| 1                   | 2651              |
| 2                   | 297               |
| 3                   | 41                |
| 4                   | 7                 |
| 5                   | 0                 |
| 6                   | 1                 |
| $\geq 7$            | 0                 |
| Total               | 23589             |

Table 6.1: Number of Accidents per driver in one year

Assume that the number of accidents per driver in one year is as follows and estimate the given parameters.

1.  $\text{Poi}(\lambda)$ . Find MLE for  $\lambda$ .
2.  $\text{NB}(\beta, r)$ . Find MLE for  $\beta$  and  $r$ .

 **Solution**

Since it is not stated, we shall assume that  $q = 1$ , and so  $N_P = N_L$ .

1. Using what we did in the last example, we have

$$\hat{\lambda} = \frac{20592(0) + 2651(1) + 297(2) + 41(3) + 7(4) + 0(5) + 1(6) + 0(7)}{23589}$$

$$\approx 0.1442.$$

2. We are given that  $N_P = N_L \sim \text{NB}(\beta, r)$ . In particular,

$$p_k = \frac{(r+k-1)!}{k!(r-1)!} \left( \frac{1}{1+\beta} \right)^r \left( \frac{\beta}{1+\beta} \right)^k.$$

Note that

$$\frac{(r+k-1)!}{(r-1)!} = (r+k-1)(r+k-2)\dots(r) = \prod_{m=0}^{k-1} (r-m).$$

Since there are 0 drivers in the  $\geq 7$  case, we can use the regular formula of the likelihood function. In particular, the log-likelihood is

$$\begin{aligned} \ell(\beta, r) &= \ln \left\{ \prod_{k=1}^{\infty} (p_k)^{n_k} \right\} \\ &= \sum_{k=0}^{\infty} n_k \ln p_k \\ &= \sum_{k=0}^{\infty} n_k \ln \left\{ \sum_{m=1}^{k-1} \ln(r-m) - \ln k! - (r+k) \ln(1+\beta) + k \ln \beta \right\} \end{aligned}$$

Letting  $\frac{d\ell}{d\beta} = 0$ , we get

$$\begin{aligned} 0 &= \sum_{k=0}^{\infty} n_k \left\{ \frac{-(r+k)}{1+\hat{\beta}} + \frac{k}{\hat{\beta}} \right\} \\ &= \sum_{k=0}^{\infty} n_k \left\{ \frac{-\hat{\beta}(r+k) + k(1+\hat{\beta})}{(1+\hat{\beta})\hat{\beta}} \right\}. \end{aligned}$$

Thus

$$\hat{\beta} = \frac{\sum_{k=0}^{\infty} kn_k}{n\hat{r}},$$

where  $n = \sum_{k=0}^{\infty} n_k$ . Letting  $\frac{d\ell}{dr} = 0$ , we get

$$\begin{aligned} 0 &= \sum_{k=0}^{\infty} n_k \left\{ \sum_{m=0}^{k-1} \frac{1}{\hat{r} + m} - \ln(1 + \hat{\beta}) \right\} \\ &= \sum_{k=0}^{\infty} n_k \left\{ \sum_{m=0}^{k-1} \frac{1}{\hat{r} + m} - \ln \left( 1 + \frac{1}{n\hat{r}} \sum_{k=0}^{\infty} kn_k \right) \right\} \end{aligned}$$

We may numerically solve for  $\hat{r}$  above, and obtain

$$\hat{r} \approx 1.1179 \quad \text{and} \quad \hat{\beta} \approx 0.12901. \quad \odot$$

### 6.3 Moment Estimation for Parameters of Frequency Distribution

Let

$$\mu_k := E[X^k], \quad k \in \{1, 2, 3, \dots\}.$$

The sample mean of  $X^k$  is given by

$$\hat{\mu}_k = \frac{1}{n} \sum_{i=1}^n X_i^k,$$

where  $\{X_1, \dots, X_n\}$  is a sample from an underlying distribution  $X$ .


#### (Moment Estimation)

Since  $\mu_k$  is a function of the parameters of the distribution of  $X$ , we can do the following:

1. Consider the first  $m$  moments to obtain a system of  $m$  equations of parameters of the distribution of  $X$ .
2. Solve the system of equations to obtain estimators for these parameters.


Here,  $m$  is number of parameters that require estimation.

#### Example 6.3.1

Assume that the number of claims in a policy follows  $NB(\beta, r)$ . Suppose that we have Table 6.2. Estimate  $\beta$  and  $r$  using moment estimation. 

| Number of claims | Number of policies |
|------------------|--------------------|
| 0                | 9048               |
| 1                | 905                |
| 2                | 45                 |
| 3                | 2                  |
| $\geq 4$         | 0                  |
| Total            | 10000              |

Table 6.2: Number of Claims vs Number of Policies for example for Moment Estimation

** Solution**

Since there are 2 parameters of which we wish to estimate, we shall go up to the second moment. Let

$$\hat{\mu}_1 = \frac{1}{n} \sum_{i=1}^n X_i = \frac{905(1) + 45(2) + 2(3)}{10000} \approx 0.1001$$

$$\hat{\mu}_2 = \frac{1}{n} \sum_{i=1}^n X_i^2 = \frac{905(1^2) + 45(2^2) + 2(3^2)}{10000} \approx 0.1103.$$

Thus, we have the following system of equations

$$0.1001 = E[X] = \hat{r}\hat{\beta}$$

$$0.1103 = E[X^2] = \hat{r}\hat{\beta}(1 - \hat{\beta}) + r^2\hat{\beta}^2.$$

Solving the system of equations, we get

$$\hat{\beta} \approx 0.001798 \quad \text{and} \quad \hat{r} \approx 55.67. \quad \odot$$

**6.3.1** *Moment Estimation for  $(a, b, 0)$  Class*


Recall that the members of  $(a, b, 0)$  class is a class of counting rvs with pmf satisfying

$$p_k = \left(a + \frac{b}{k}\right) p_{k-1}, \quad k \in \{1, 2, 3, \dots\},$$

where  $p_0$  is determined by

$$\sum_{k=0}^{\infty} p_k = 1.$$

Only the Poisson, Binomial, and Negative Binomial distributions are members of this class.

 **Proposition 18 (First and Second Moments of  $(a, b, 0)$  Class)**

Suppose  $N$  is a member of the  $(a, b, 0)$  class. Then

$$E[N] = \frac{a+b}{1-a},$$

and


$$E[N^2] = \frac{(a+b)(a+b+1)}{(1-a)^2}.$$

 **Proof**

To be added. □

As we learned in ACTSC431, the  $(a, b, 0)$  class is rather restrictive, since there are only 3 distributions in the class. However, the nice relationship between each probability is hard to give up on.

In ACTSC431, this motivated us to look at **zero-modified distributions**.

 **Definition 27 (Zero-Modified Distribution)**


A *zero-modified distribution* is a counting distribution with pmf  $\{p_k^M\}_{k=0}^\infty$ , where

- $\alpha := p_0^M$  is chosen arbitrarily; and
- for  $k \in \{1, 2, \dots\}$ , we have that <sup>1</sup>

$$p_k^M = \frac{1-\alpha}{1-p_0} p_k,$$

where  $\{p_k\}_{k=0}^\infty$  is the pmf of an  $(a, b, 0)$  class distribution.

<sup>1</sup> This is something that can be derived. See ACTSCT431.


 **Note 6.3.1**

1. By construction, a zero-modified distribution still satisfies

$$p_k^M = \left(a + \frac{b}{k}\right) p_{k-1}^M$$

but only for  $k \in \{2, 3, \dots\}$ .

2. In general, since there are now 3 parameters, we may require the third moment, of which we do not necessarily want to find.


 **Proposition 19 (An Estimation for  $p_0^M$  in a Zero-Modified Distribution)**

Suppose  $\alpha = p_0^M$  in a zero-modified distribution, and  $\{n_k\}_{k=0}^{\infty}$  is the observations with  $k$  payments. Then

$$\hat{\alpha} = \frac{n_0}{\sum_{k=0}^{\infty} n_k}.$$

Furthermore, we can find estimators for  $a$  and  $b$  using the function

$$\sum_{k=1}^{\infty} n_k [\ln p_k - \ln(1 - p_0)].$$

 **Proof**

The log-likelihood for these observations is

$$\begin{aligned} \ell(\alpha, a, b) &= \ln \left( \prod_{k=0}^{\infty} (p_k^M)^{n_k} \right) = \ln \left( (\alpha)^{n_0} \prod_{k=1}^{\infty} \left( \frac{1 - \alpha}{1 - p_0} p_k \right)^{n_k} \right) \\ &= \underbrace{n_0 \ln \alpha + \sum_{k=1}^{\infty} n_k \ln(1 - \alpha)}_{\ell_0(\alpha)} + \underbrace{\sum_{k=1}^{\infty} n_k [\ln p_k - \ln(1 - p_0)]}_{\ell_1(a, b)}. \end{aligned}$$

It is clear from here that we can use  $\ell_1(a, b)$  to find estimators for  $a$  and  $b$ .

Now, letting  $\frac{d\ell_0}{d\alpha} = 0$ , we get

$$\frac{n_0}{\hat{\alpha}} - \sum_{k=1}^{\infty} \frac{n_k}{1 - \alpha} = 0.$$

Rearranging, we get

$$\hat{\alpha} = \frac{n_0}{\sum_{k=0}^{\infty} n_k},$$

as desired. □


### Example 6.3.2

Consider the zero-modified geometric distribution with parameter  $\beta$  and  $p_0^M = \alpha$ . Suppose that there are  $n_k$  observations with  $k$  payments, with  $k = 0, 1, 2, \dots$

Find the MLE for  $\alpha$  and  $\beta$ . ➔

#### Solution

It is important to note that a geometric distribution is just a negative binomial distribution with  $r = 1$ .

Now, by  Proposition 19, we have that

$$\hat{\alpha} = \frac{n_0}{\sum_{k=0}^{\infty} n_k}.$$

To find an estimate for  $\beta$ , first, note that

$$p_k = \frac{\beta^k}{(1 + \beta)^{k+1}} \quad \text{and} \quad p_0 = \frac{1}{1 + \beta}.$$

Then

$$\begin{aligned} \ell_1(\beta) &= \sum_{k=1}^{\infty} n_k \left[ \ln \frac{\beta^k}{(1 + \beta)^{k+1}} - \ln \left( 1 - \frac{1}{1 + \beta} \right) \right] \\ &= \sum_{k=1}^{\infty} n_k [k \ln \beta - (k + 1) \ln(1 + \beta) - \ln \beta \ln(1 + \beta)] \\ &= \sum_{k=1}^{\infty} n_k [(k - 1) \ln \beta - k \ln(1 + \beta)]. \end{aligned}$$

Setting  $\frac{d\ell_1}{d\beta} = 0$ , we get

$$\hat{\beta} = \frac{\sum_{k=1}^{\infty} k n_k}{\sum_{k=1}^{\infty} n_k} - 1. \quad \odot$$



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## Index

- $(a, b, 0)$  class, 93
- American credibility, 31
- Bühlmann credibility factor, 52
- Bühlmann Credibility Premium, 52
- Bühlmann-Straub Credibility Premium, 59
- Bühlmann-Straub Model, 58
- Bayes Estimator, 25
- Bayesian Premium, 43
- Best Linear Estimator, 47
- Bias, 16
- Biased Estimator, 16
- collective premium, 43, 51
- Conjugate Prior Distribution, 26
- credibility factor, 37
- Credibility Theory, 11
- Credibility Weighted Average, 74
- Darth Vader rule, 17
- empirical Bayes estimation, 67
- Estimate, 15
- Estimated Bühlmann premium, 71
- Estimated Bühlmann-Straub Credibility Factor, 73
- Estimator, 15
- European credibility, 41
- Exact Credibility, 64
- expected hypothetical mean, 50
- exposure units, 68
- full credibility, 32
- Greatest Accuary Credibility, 41
- hypothetical mean, 43, 50
- Individual Premium, 43
- invariance property of the MLE, 80
- Joint Distribution, 24
- Likelihood Function, 21
- Linear Exponential Family, 26
- Log-likelihood Function, 21
- manual premium, 12, 32
- Marginal Distribution, 24
- Maximum Likelihood Estimation, 21

mean of the process variance, 51

Mean Squared Error, 20

normal equations, 45

normalizing constant, 27

partial credibility, 37

Posterior Distribution, 24

Posterior Mean, 25

Predictive Distribution, 42

Prior Distribution, 23

probability generating function,  
88

process variance, 50

Pure Premium, 43

pure premium, 11

rating class, 12

Sample Variance, 18

Square-root rule for partial credi-  
bility, 38

structural parameters, 50, 57, 67

structure density, 67

The Bühlmann Model, 50

Theorem 1, 48

unbiased equation, 46

Unbiased Estimator, 16

variance of the hypothetical  
mean, 51

Zero-Modified Distribution, 94